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Hybrid Data Management Strategy and New News !





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Professional Highlights

- 27 years of Information Management, Database and Analytics
- Technical sales
- Technical customer support
- Software development
- Product / Offering management
- Product Marketing
- Product Sales
- Taught mathematics at University of Toronto
- Teaching data warehousing, big data and Db2 at Seneca College

Safe Harbor Statement

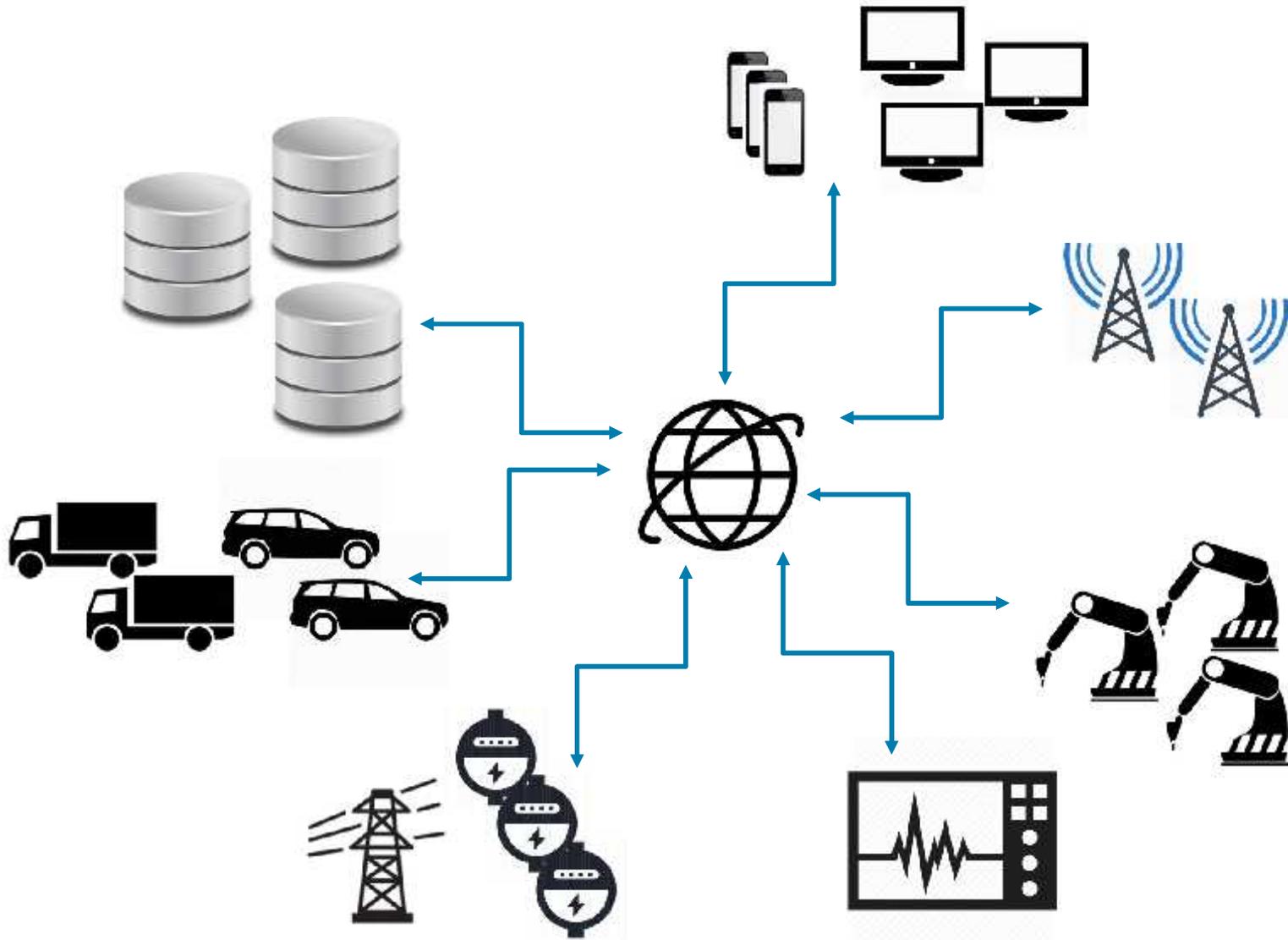
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Data is Everywhere



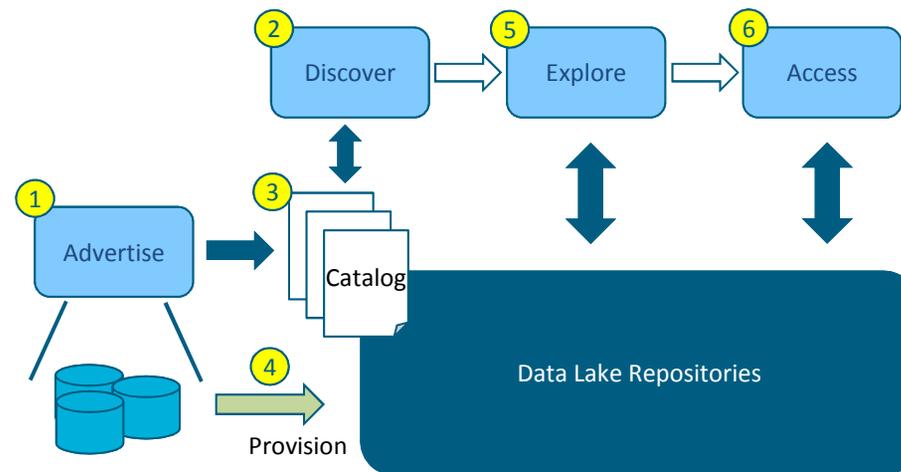
All businesses have become data driven



Market Observations - #1

There is increasing pressure to **perform analytics where data gets created**

“Point-of-decision HTAP promises to simplify the information infrastructure by removing unnecessary data marts and, potentially, data warehouses.”
– Gartner



Market Observations - #2

Event-driven applications will enable new analytic use cases

“Event-driven real-time digital business is poised to become a priority for mainstream business “ - Gartner

“In-process HTAP could potentially redefine the way some business processes are executed” - Gartner

“Perishable Insights: Insights that can provide exponentially more value than traditional analytics but the value expires and evaporates once the moment is gone” Forrester – Mike Gualtieri



Market Observations - #3

Hybrid cloud capabilities of software support economies of scope – and - Private cloud needs cloud-scale convenience

“Public cloud adoption has stalled for the time being, signaling enterprises are moving to the hybridization phase of their IT transformations.” TBRI 2H 2016

“By end of 2016 38% of the IT Market spend will be private hosted or private on Prem Cloud with On-Demand Convenience future growth point within private cloud.” - IDC

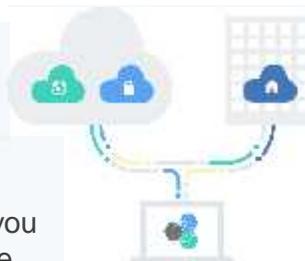
“Skills, timing or cost to effectively procure, assemble, run, manage disperse infrastructure resource require integrated versatile platform offerings with appliance-like simplicity” – A client

1 | Public

Maximize on cloud economics and agility.

2 | Dedicated

Everything is dedicated and connected to you — agility of public cloud, yet feels like home.



Seamless Experience

Regardless of which combination you choose, you can expect a single, seamless experience.

3 | Private

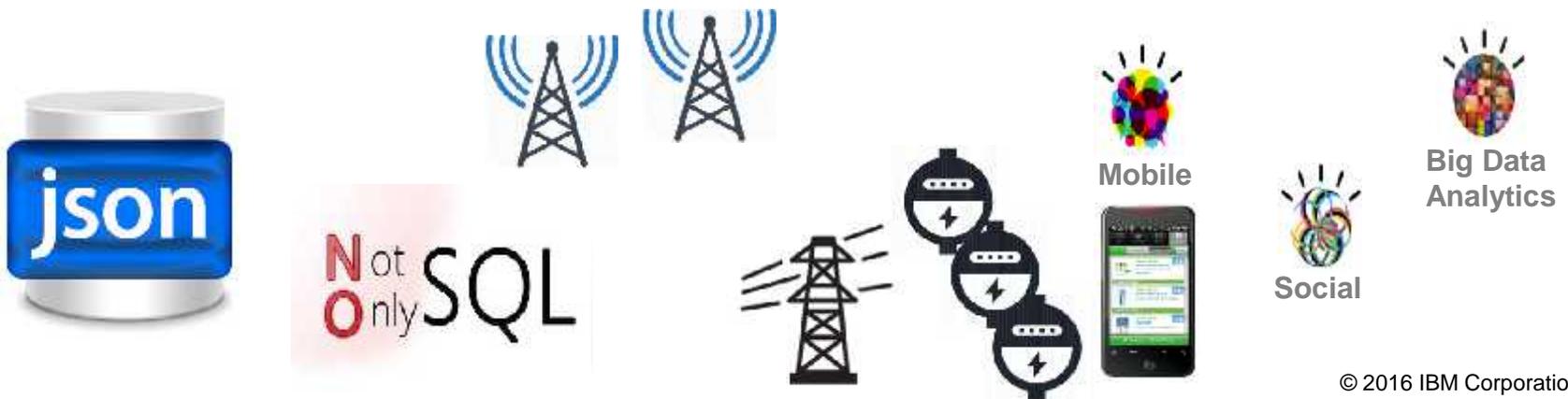
Behind the firewall for the most sensitive workloads.

Market Observations - #4

Diverse data sources support an ecosystem of innovation

“Top relational database solutions are now offering a wide range of new features to combine structured and unstructured data types” Database decision-makers need to look at investing in these database technologies. – Forrester

Many have added open-source and NoSQL products to their portfolio in an attempt to capture a new generation of buyers – Established Vendors



The Challenges of Fast Data

Data is arriving faster than ever before

- Billions of events processed every day
- Evident cross industry and driven by IoT
- Must land data quickly, or throw it away

Total data is large, and growing rapidly

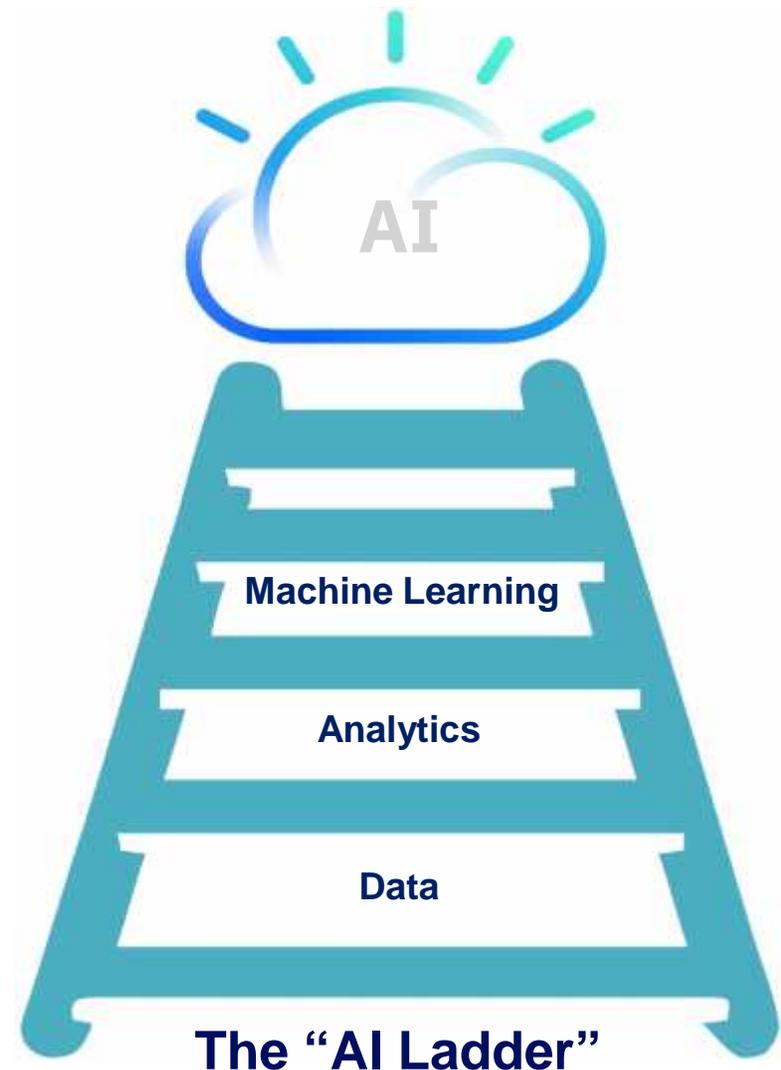
- Storing all events implies large data sets
- Storage costs are significant, and must be managed

Data is useless without fast insights

- Data value decays rapidly over time
- Insights must be derived quickly, and use advanced analytics (ML)

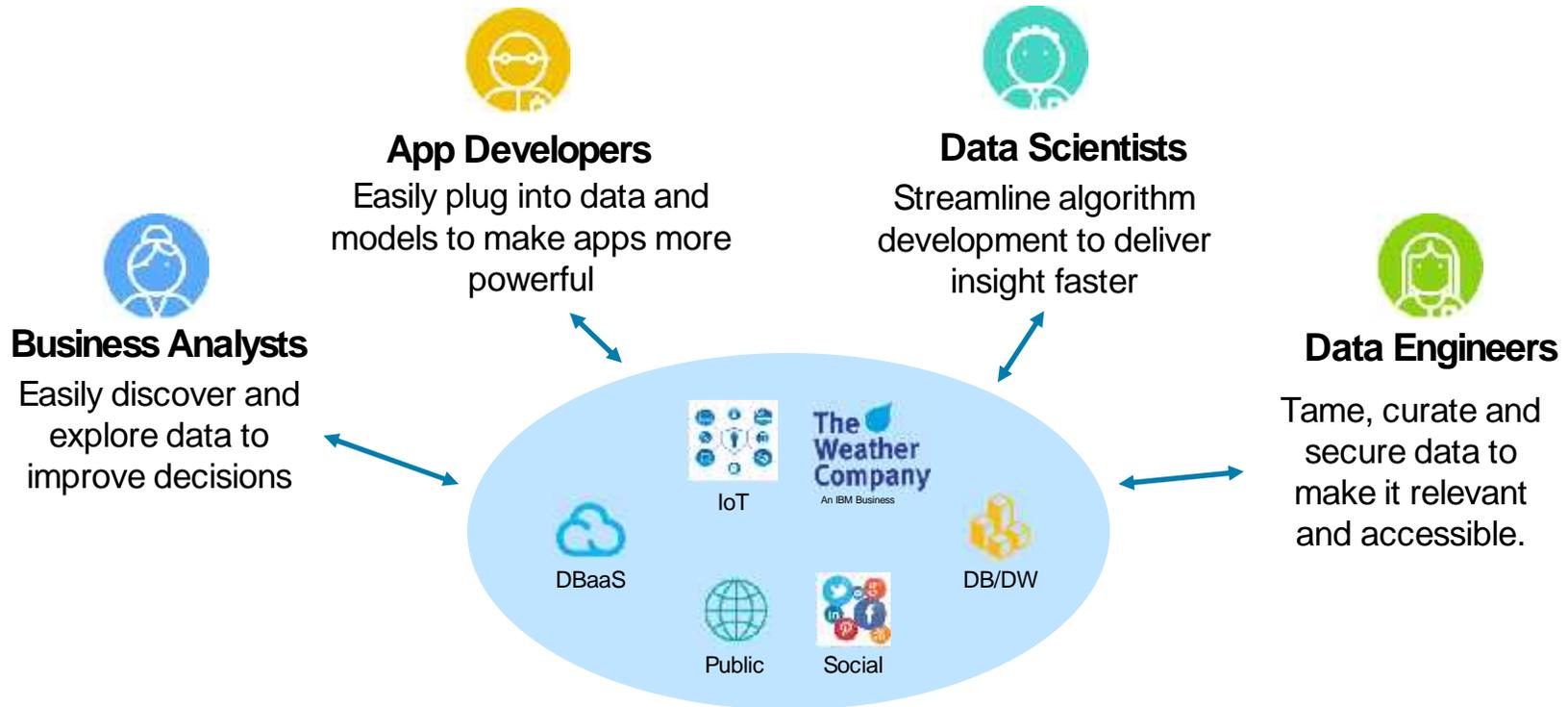
Data availability without duplication

- Data must be available to the entire organization without requiring replication or duplication
- Maintain data in open format for future-proofing

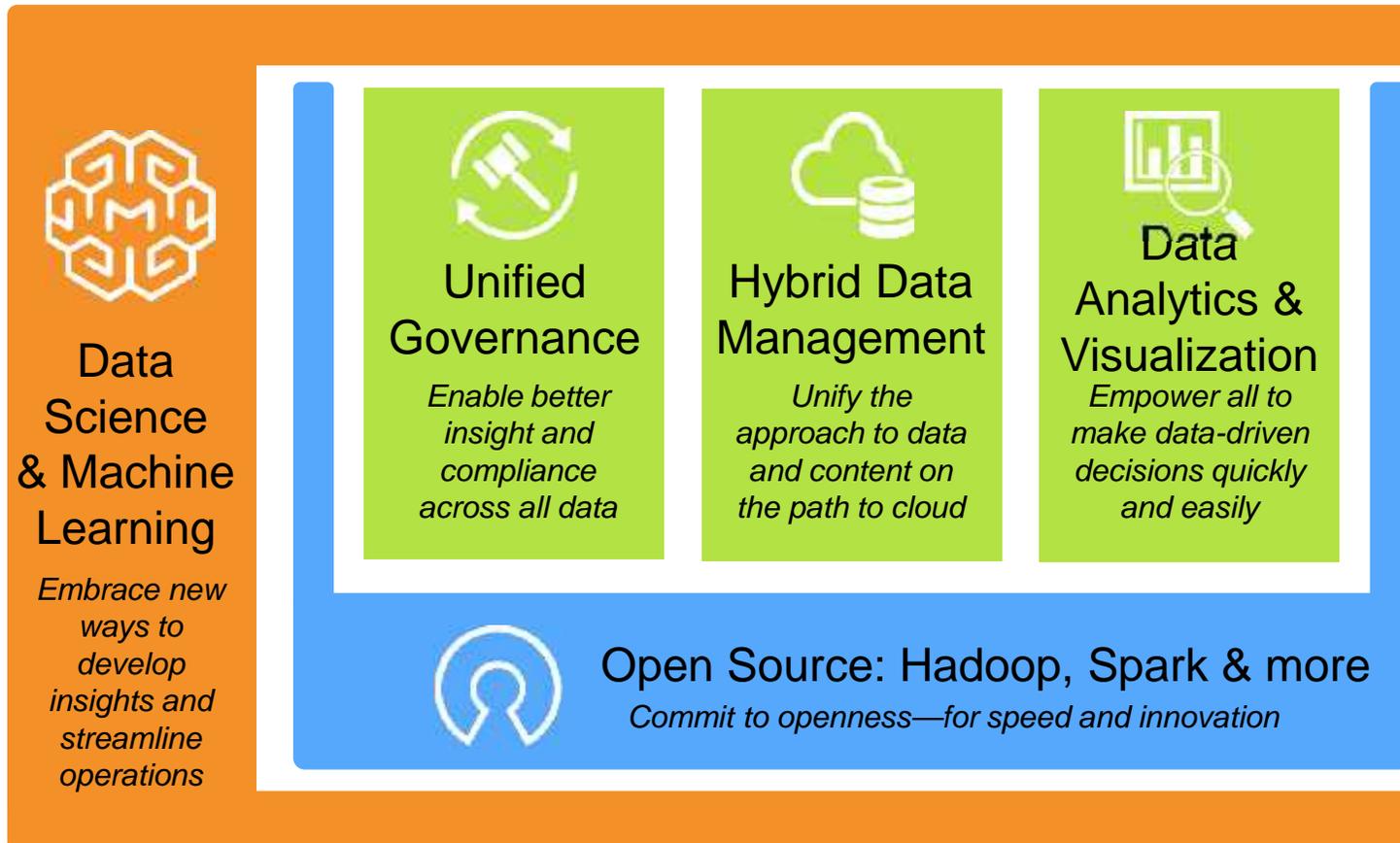


Data Professionals – Evolving Roles

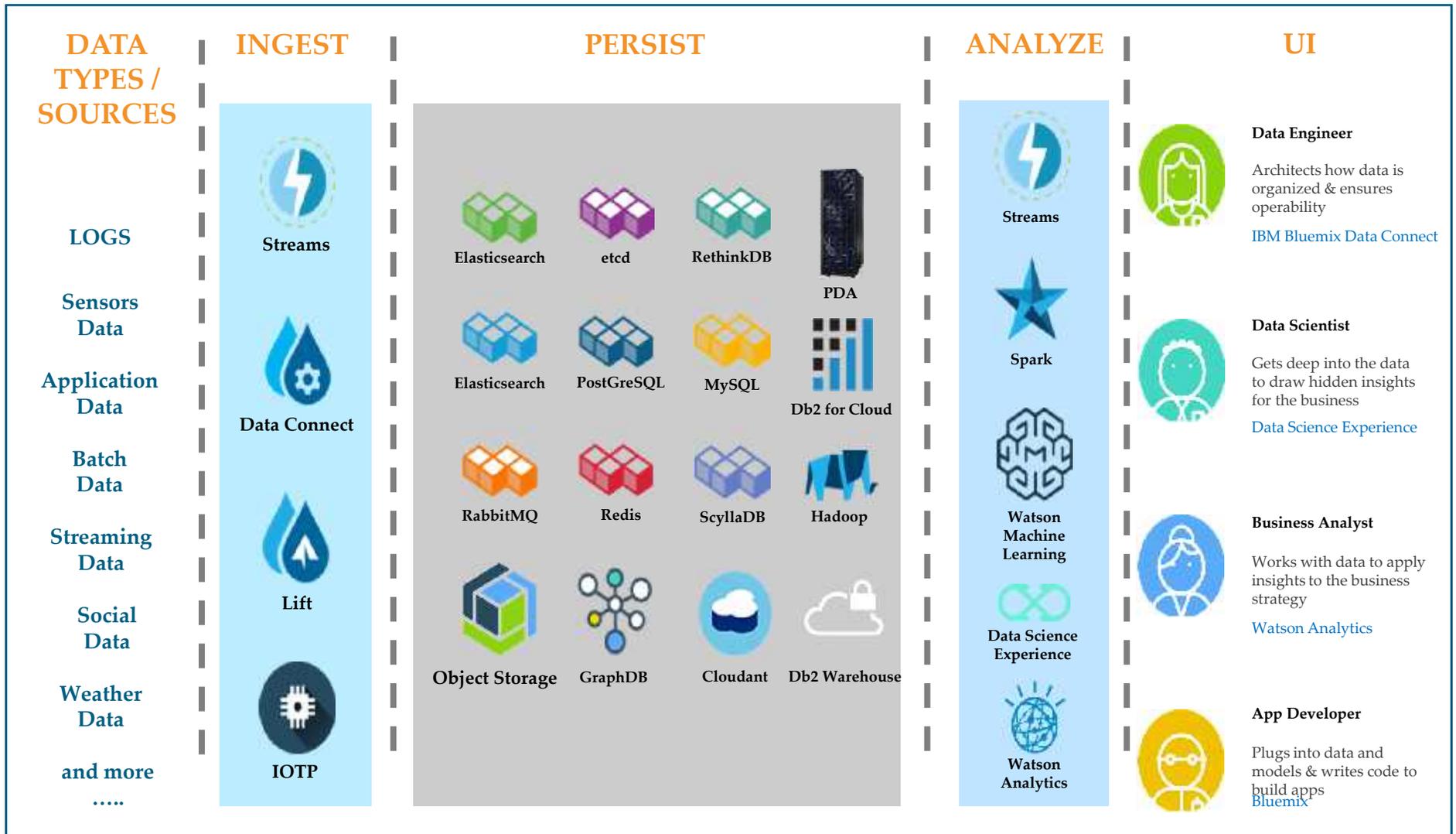
As data maturity increases, so does the number of data professionals who are hungry to put data to work



Essential Elements of Data and Analytics



Watson Data Platform



IBM's Strategy is HYBRID

Its not about Cloud or On-Premises its about **Cloud** AND **On-Premises**

Its not about Traditional Relational or Open Source its about **Traditional Relational** AND **Open Source**

It's About Hybrid

Its not about SQL or NoSQL its about **SQL** AND **NoSQL**

Its not about Structured or Unstructured Data its about **Structured** AND **Unstructured** Data

Common SQL Engine – Business Value

A **COMMON SQL ENGINE** enabling true **HYBRID** data solutions for **ALL WORKLOAD** types

Systems of Record

Systems of Engagement

Systems of Insight

Event Processing



Investment Protection

WRITE ONCE, RUN ANYWHERE



PUBLIC CLOUD



PRIVATE CLOUD



ON-PREMISES

Common SQL Engine – All Workloads All Deployments

A **COMMON SQL ENGINE** enabling true **HYBRID** data solutions for **ALL WORKLOAD** types

Systems of Insight



Db2 Warehouse On Cloud



Big SQL



Db2 Warehouse



Big SQL



IAS



Big SQL



IBM Db2

16

Db2

Systems of Record



Db2 On Cloud



Db2 OLTP



IBM Db2

Db2

Systems of Engagement

Event Processing



Db2 Event Store



Db2 Event Store



Db2 Event Store



PUBLIC CLOUD



PRIVATE CLOUD



ON-PREMISES

Common SQL Engine – Application & Ecosystem Support

IBM Db2



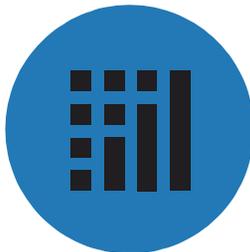
NEW

Event Store



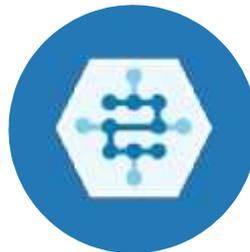
Db2 Event Store

Managed Public Cloud Service



Db2 [Warehouse] On Cloud

Hosted Public Cloud Service



Db2 Hosted

NEW

On-premises Private Cloud



Db2 Warehouse Db2 OLTP

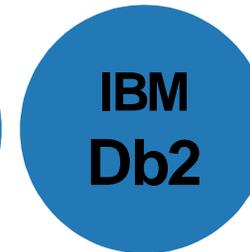
NEW

On-premises Appliance



IBM Integrated Analytics System

On-premises Custom Software



IBM Db2

Db2

Hadoop / Spark Environment



Big SQL

Common SQL Engine – Consistent Technical Capabilities

A **COMMON SQL ENGINE** enabling true **HYBRID** data solutions for **ALL WORKLOAD** types

NEW			NEW	NEW		
Event Store	Managed Public Cloud Service	Hosted Public Cloud Service	On-premises Private Cloud	On-premises Appliance	On-premises Custom Software	Hadoop / Spark Environment
Db2 Event Store	Db2 [Warehouse] On Cloud	Db2 Hosted	Db2 Warehouse Db2 OLTP	IBM Integrated Analytics System	Db2	Big SQL

Foundation

- ✓ Full MPP scalability (GB-PB)
- ✓ High Concurrency
- ✓ Load and Go Simplicity
- ✓ Consistent Management and WLM
- ✓ HA, DR & Replication
- ✓ Integrated Security & Encryption

Application

- ✓ Built-in analytics (OLAP)
- ✓ Data Virtualization
- ✓ Application portability
- ✓ Hybrid by design
- ✓ Oracle Compatibility
- ✓ Netezza Compatibility

New Growth Trends

- ✓ Spark Integration
- ✓ HTAP Support
- ✓ SQL & NOSQL Capabilities
- ✓ Native JSON Support
- ✓ R Language Support
- ✓ Structured & Unstructured Data



NEW

FlexPoints & HDM Offering

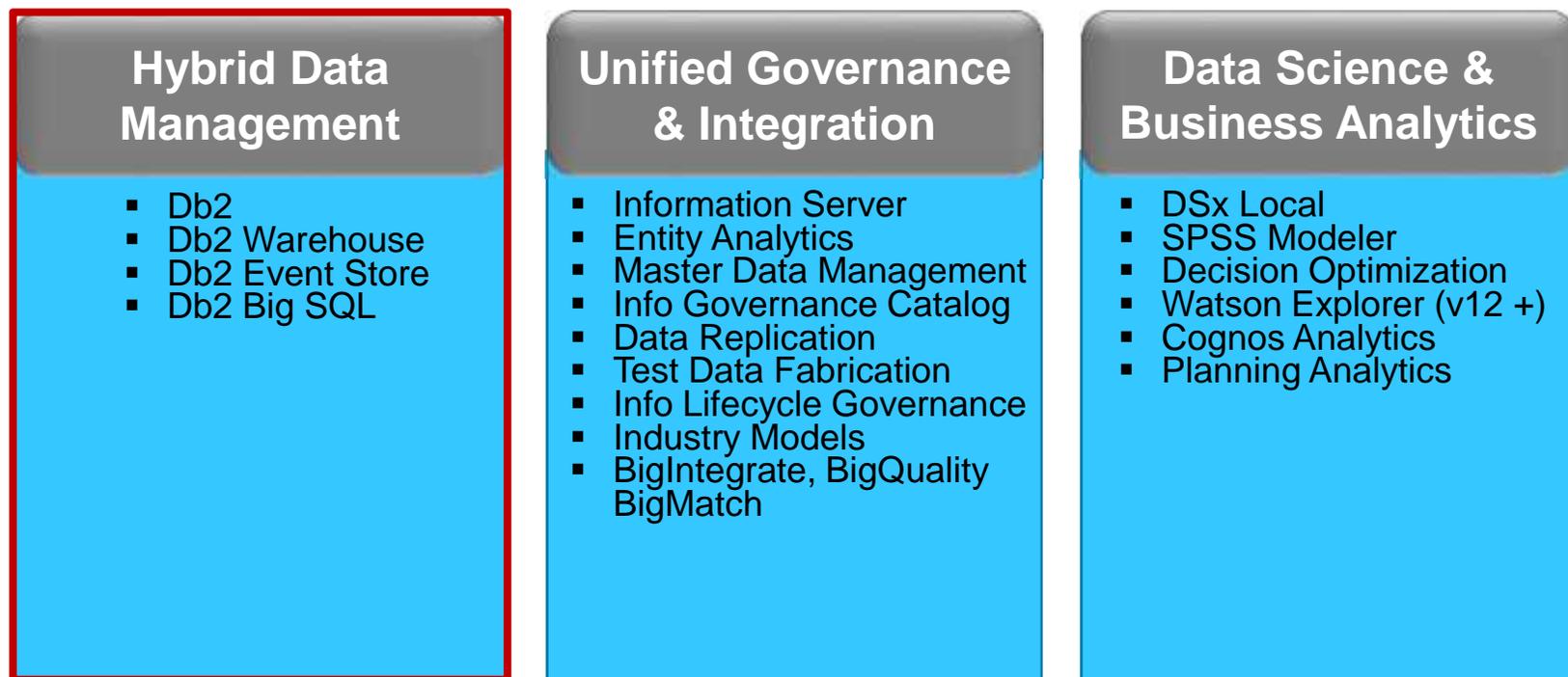
Portfolio Simplification:

Guiding Principles

Offering Scope	<ul style="list-style-type: none">▪ Most on-premises analytics offerings included
Offering Characteristics	<ul style="list-style-type: none">▪ Available today for perpetual licenses
“Flex Licenses”	<ul style="list-style-type: none">▪ Consumption based model
Channel	<ul style="list-style-type: none">▪ Direct, Reseller and OEM channels to also lead with 3 Platform offerings
Value Proposition	<ul style="list-style-type: none">▪ Simplified licensing and pricing – very flexible

Portfolio Simplification:

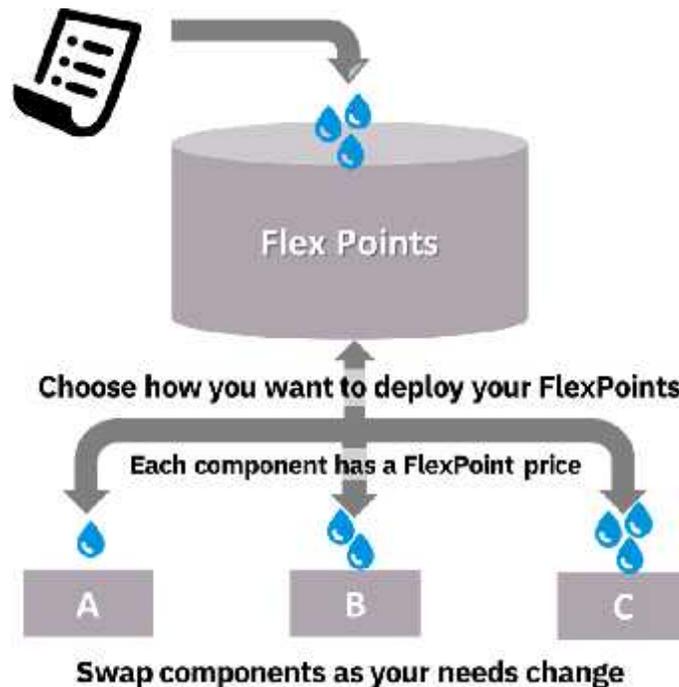
Three new bundles



We will now focus on Hybrid Data Management

FlexPoints: How It Works

Buy FlexPoint licenses for the “Platform of your Choice”



Platform Offerings deliver integrated capabilities – now offered as flex bundles to simplify planning for adoption and growth at the lowest cost

Available for Our 3 Platform Offerings:

- Hybrid Data Management
 - Db2
 - Db2 Warehouse
 - Db2 Event Store
 - Db2 Big SQL
- Unified Governance & Integration
- Data Science & Business Analytics

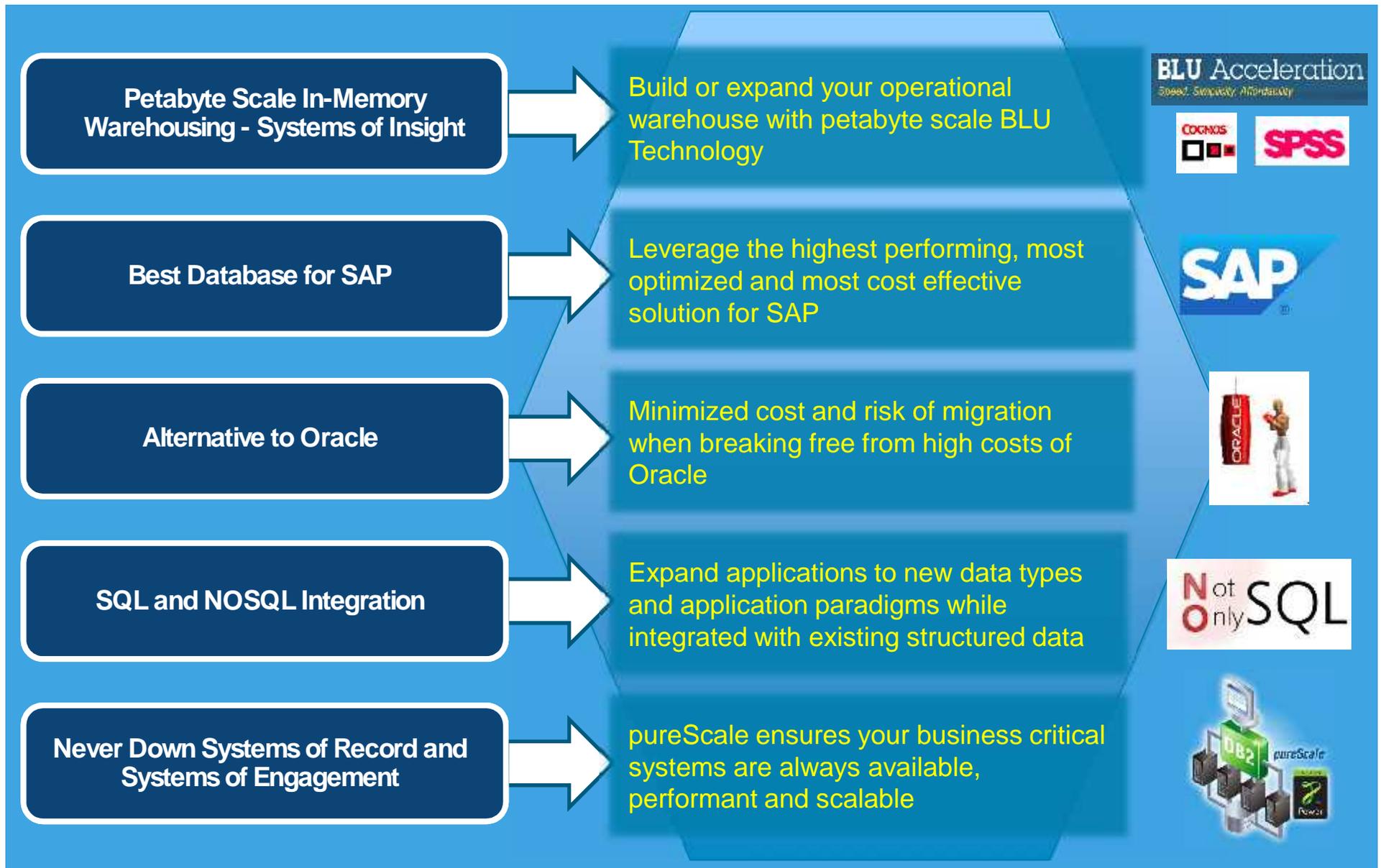
FlexPoints CANNOT be used across PLATFORMS

As an example, Data Science and Business Analytics FlexPoints are NOT valid for Hybrid Data Management



Db2 V11.1.2.2

DB2 - Highlights and Strategic Investment Areas



Db2 Version 11.1.2.2 Highlights

Higher Availability and Core Capabilities



Near-zero outage recovery

- Online crash recovery
- pureScale REBUILD restore

NoSQL Support

Native JSON support

- JSON SQL support Part 1
- Built-in UDFs for enhanced JSON capabilities

Not
Only SQL

Db2 Tooling Capabilities

- Data Server Manager
- DB2 Connect
- DS Driver
- DS Gateway
- Advanced Recovery Tools

Column-Organized (BLU) Tables

Deeper BLU Optimizations for Operational Workloads

- Performance enhancements
- Builds on 4Q '16 advances
- Enables use of BLU beyond strictly analytic workloads



Additional Operating System Support

Solaris Support – by exception

MacOS Support – by exception

Packaging Changes

- Developer Community Edition
- Introduction of non-production licenses
- Data Management Bundle V1

Db2 Version 11.1.3.3 Highlights

Higher Availability and Core Capabilities



- Faster Rollback of very large transactions
- WLM – Improve deadlock detection
- HADR Resilience and SSL Encryption
- Db2iupdt – ADD/DROP CFs on-line
- pureScale – on-line CREATE INDEX w/R/W access to table
- pureScale – faster member crash recovery

Data Virtualization

MariaDB Connectivity Support
 Db2 iSeries 7.2&7.3 Connectivity Support
 Teradata 16 Connectivity Support
 JSON over RESTful Service (MongoDB)
 Boolean, Binary/Varbinary Data Type Mapping Enhancement
 Pushdown Improvement for Hadoop Datasource
 Function Mapping Pushdown Enhancement

Column-Organized (BLU) Tables

UDF Cacheing for BLU

BLU Memory Usage enhancements
 Temporal Query Support
 Index Support



Additional Operating System Support

Solaris Support – 11.3+

Packaging Changes

- Hybrid Data Management Packaging



IBM Integrated Analytics System

Next Generation Hybrid Data Warehouse

Optimized for **high performance** to support the broadest array of workload options for structured and unstructured data in your **hybrid data management** infrastructures

Real time analytics with **machine learning** that accelerates decision making, bringing new opportunities to the business – ready for **business analysts** and **data scientists**

Cloud-ready to support multiple workload deployment options

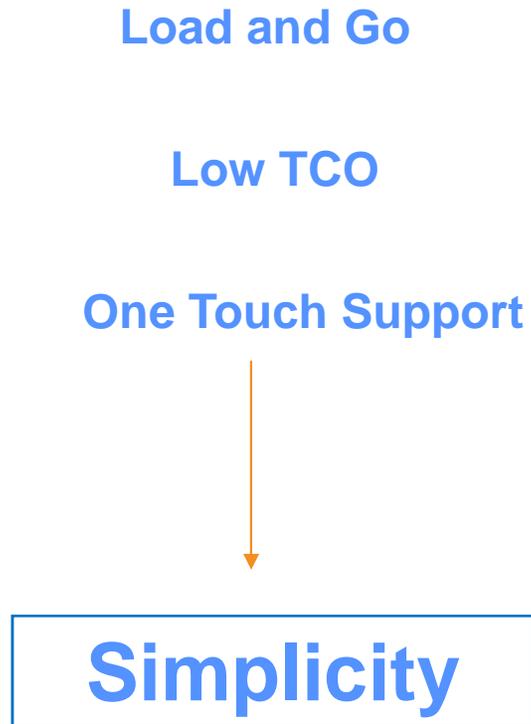


Reliable, elastic and flexible system that reduces and **simplifies management** resources

Leverages a **Common SQL Engine** for workload portability and skill sharing across public and private cloud

Built-in **IBM Data Science Experience** to collaboratively analyze data

Less admin & more analytics



Accelerate Time to Insight

- Easy to Deploy and Easy to Operate
- Faster Time to Value - Load and Go...it's an appliance!
- Lower Total Cost of Ownership
- Built-in Tools for data migration and data movement

BI Developers & DBAs – faster delivery times

- No configuration
- No storage administrations
- No physical modeling
- No indexes and tuning
- Data model agnostic
- Self Service Management dashboard

**Data Experts,
not Database
Experts**

ETL Developers

- No aggregate tables needed – simpler ETL logic
- Faster load and transformation times

Business Analysts

- True ad hoc queries – no tuning, no indexes
- Ask complex queries against large datasets
- Load & query simultaneously

Speed of Thought Analytics

2X – 5X Power



Performance



Powered by RedHat® Linux

Optimized for Analytics with 4X Threads per core, 4X Memory bandwidth and 4X more cache at lower latency compared to x86

ALL Flash Storage

Hardware Accelerated architecture enabling faster insights with extreme performance, 99.999% reliability and operational efficiency

MPP Scale out

Memory Optimized

In-memory BLU columnar processing with dynamic movement of data from storage

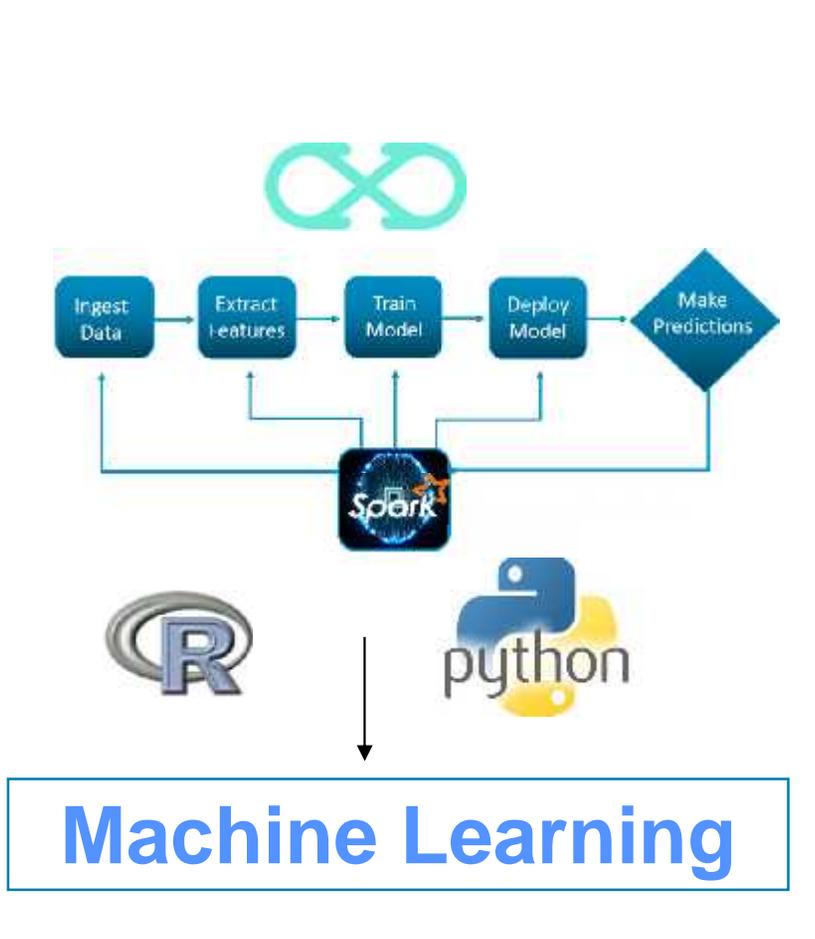
Data Skipping

Skips unnecessary processing of irrelevant data

Actionable Compression

Patented compression technique that preserves order so data can be used without decompressing

Rich, Self-Learning Analytics



Integrated Cognitive Assist for Machine Learning DSX for Interactive & Collaborative Data Science

Scalable ML Model Training, Deployment and Scoring with Spark embed Predictive / Prescriptive In place Analytics

Embedded

Data mining, prediction, transformations, statistics, geospatial, data preparation

Full integration with tools for BI & visualization

IBM Cognos, Tableau, Microstrategy, Business Objects, SAS, MS Excel, SSRS, Kognitio, Qlikview

Full integration with tools for model building and scoring

IBM SPSS, SAS, Open Source R, Fuzzy Logix

Full integration for custom analytics

Open Source R, Java, C, C++, Python, LUA

Write Once, Run Anywhere



IBM Data Lift



IBM Fluid Query

Hybrid

Application Agility

Common SQL Engine with comprehensive tools and capabilities across all deployment models: Public/Private Cloud, On-premise Appliance.

One ISV certification for all deployments .

Operational Compatibility

Single consistent interface powered by IBM Data Server Manager for Management and Maintenance

Make Data Simple and Accessible to All

Data Virtualization capabilities enabled by Fluid across deployment models

Queryable Archive Query historical data on Hadoop or other content stores

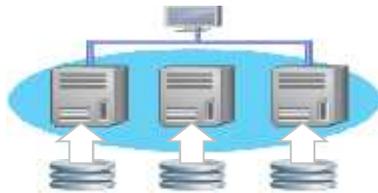
Discovery & Exploration Implement the Logical Data Warehouse; Land data in Hadoop for discovery, exploration & “day 0” archive

Build Bridges to RDBMS Islands Combine data from different enterprise divisions currently trapped in silos ; Federate to other data sources such as Oracle, SQL Server, PostgreSQL, Teradata, etc.,

Ground to Cloud Blazing-fast Data Transfer

Integrated high speed IBM Data Lift using IBM Aspera for secure ground to cloud data movement

Unmatched multi-dimensional Flexibility



Scalable



Versatile Workloads

Flexible

In-Place Incremental Expansion

Easily and incrementally scale out your environment by adding Compute and Storage capacity to meet your growth needs

In-place Tiered Storage Expansion

Independently scale storage for cost effective capacity growth

HTAP with IBM Db2 Analytics Accelerator

Seamlessly integrate with IBM z Systems infrastructure to enable real-time analytics combining transactional data, historical data and predictive analytics

Truly a Mixed Workload Appliance

Whether it be high scan performance needed to answer your business's strategic questions, high concurrency, low-latency requirements to support your operational systems, or even use as an operational data store. Perform all your enterprise Analytics needs on a single platform with mission critical availability.

Flexible Licensing

Flexible entitlements for business agility & cost-optimization

IBM Integrated Analytics System configurations



- IBM Power 8 S822L 24 core server 3.02GHz
IBM FlashSystem 900
- In-place Expansion Tiered storage
- Mellanox 10G Ethernet switches
Brocade SAN switches

	M4001-003 1/3 Rack	M4001-006 2/3 Rack	M4001-010 Full Rack	M4001-020 2 Racks	M4001-040 4 Racks
Servers	3	5	7	14	28
Cores	72	120	168	336	672
Memory	1.5 TB	2.5 TB	3.5 TB	7 TB	14 TB
User capacity (Assumes 4x compression)	64 TB	128 TB	192 TB	384	768
Tiered storage (Optional)	TBD—GA 1H 2018				

2 Racks + Tiered Storage targeted for 1H 2018; In place expansion targeted for 2H 2018

IBM Db2 Analytics Accelerator

High performance for complex queries

- Unprecedented response times to enable 'train of thought' analyzes frequently blocked by poor query performance

Seamless integration with z Applications

- Brings high performance queries to existing z systems while protecting the core OLTP workloads

Self-managed workloads

- Queries are executed in the most efficient location

Transparent application access

- Brings the value of the Common SQL Engine to the z environment
- Applications connected to Db2 are entirely unaware of the Accelerator, all security is handled by Db2 z/OS

Fast deployment and time to value

- Non-disruptive installation. Plug it in, load data and go in 1-2 days
- Db2 for z/OS query router automatically sends analytic queries to source which will provide optimal performance



A high performance appliance that integrates the IBM Integrated Analytics System with zEnterprise technology to deliver dramatically faster business analysis

One API – One implementation – Two deployment options



Uniform experience, simultaneous use, and easy transition between different implementations

Common analytics engine across all the platforms: Db2 Warehouse



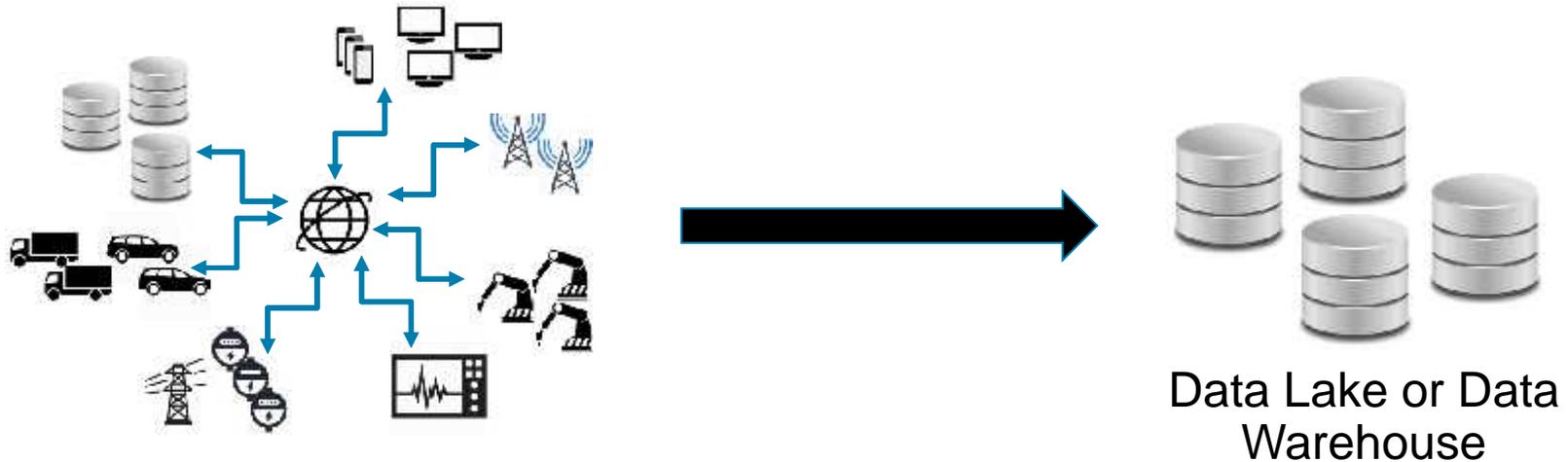
NEW

IBM Queryplex



BETA – TECHNOLOGY PREVIEW

Analytics Today...



- Costly and Complex
- High Latency to copy and synchronize
- Available compute resources under-utilized
- Error prone and difficult to retain data integrity

IBM Queryplex

An emerging technology now in beta trial

1

Query anything, anywhere.

Query **many diverse data sources** across cloud, on-premise and mobile with advanced analytics using the most popular languages and tool

SQL, Spark, R, Notebooks, Python, Data Science Experience (DSX), Cognos Analytics, common Analytics tools



2

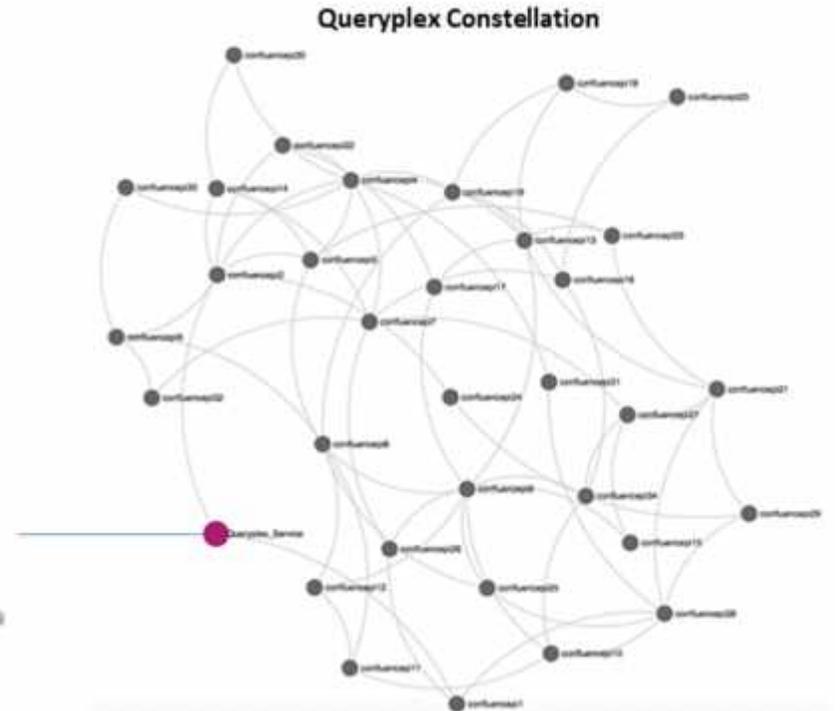
Query many sources as one with extreme simplicity.

Connect **few to many devices and data stores** into a single self balancing constellation. Avoid the complexity of centralized copies. Data only persists at the source.

3

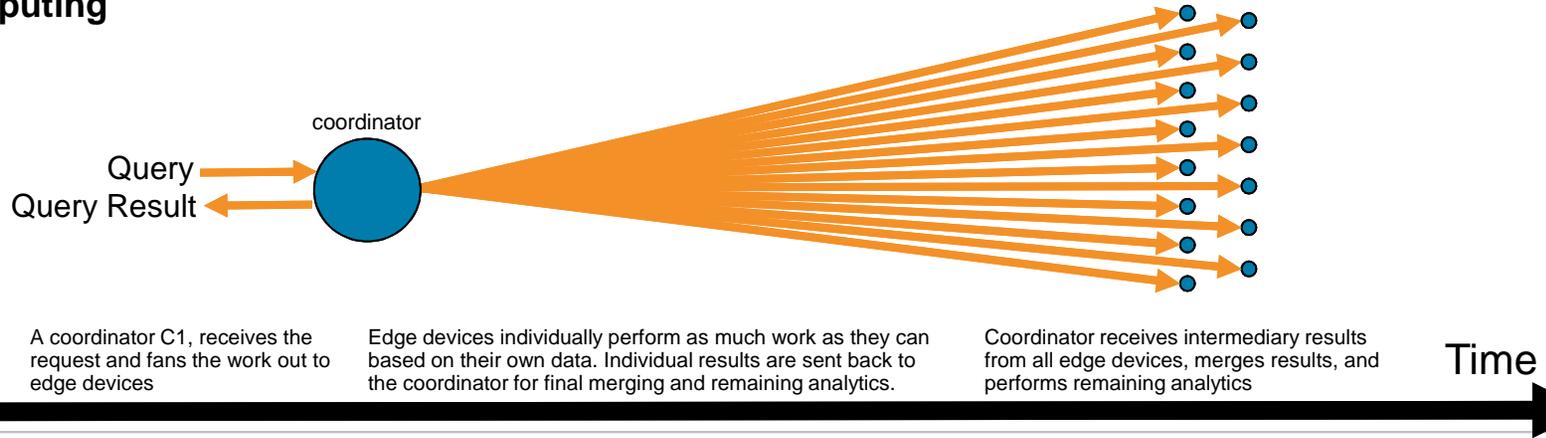
Massive speedup.

Many times acceleration using the power of every device.

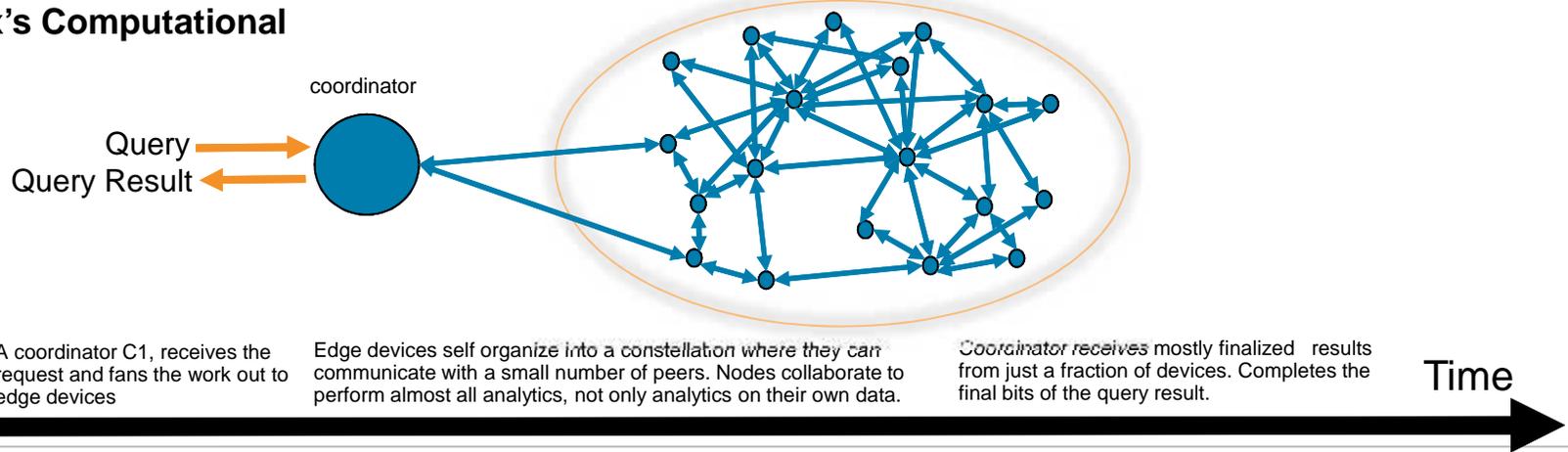


IBM Queryplex's Computational Mesh

Edge Computing



Queryplex's Computational Mesh



IBM Queryplex - Supported Languages & Data Sources

Query Languages	
SQL (ANSI)	✓
SQL (Oracle)	✓
SQL (DB2)	✓
SQL (PostgreSQL, Netezza)	✓
Scala	✓
PL/SQL	<i>Future</i>
SQL PL	<i>Future</i>
PySpark	✓
Python	✓
R & SparkR	✓

Mix Any Combination of Data Sources			
Oracle	✓	Excel	✓
DB2	✓	CSV (delimited text)	✓
Netezza	✓	MongoDB	✓
PostgreSQL	✓	Accumulo	<i>Future</i>
Informix	✓	Redis	<i>Future</i>
MySQL	✓	Cloudant	<i>Future</i>
SQLServer	✓		
DerbyDB	✓		

IBM Queryplex - Potential Use Cases

Industry	Use Case
Telco	5G Wireless and Enterprise IoT (Devices anywhere)
Telco	Cell tower and site monitoring for Operations and Maintenance
Telco	Cell site subscriber metadata analytics for Law Enforcement
Telco	Set Top Box home applications, monitoring, Content access statistics
Energy & Utilities	Distribution network monitoring and maintenance
Energy & Utilities	Smart metering
Manufacturing & Cross/Enterprise	Time sensitive data queries
Insurance	Auto usage device monitoring
Cross/Enterprise	Data Virtualization
Cross/Enterprise	Data provisioning to untrusted external entities
Gaming	Real-time gaming queries
Media & Entertainment	Subscriber viewing and content correlation
Military	IoT Sensors

IBM Queryplex - Enterprise Applicability and Differentiation

- Ability to combine IoT data with trusted master data for real-time analysis
- Ability to off-load heavy operational workloads during peak time for analysis
- Ability to federate to polyglot enterprises when standard federation is limited by format and scalability
- Key performance differentiation vs. standard federation technology
- Automatic discovery for use with traditional federation
- Allows for next evolution of data modeling

IBM Queryplex – Interested in hearing more ?

IBM Queryplex
The power of many together

<http://queryplex.com>



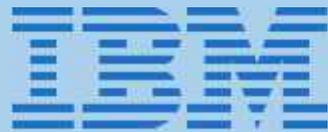
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Hortonworks Partnership

IBM and Hortonworks Deliver Data Science at Scale

*Focus on extending **data science and machine learning** to analyze the data in **Apache Hadoop** systems*

*Consumers get the **best in class open technology***



+

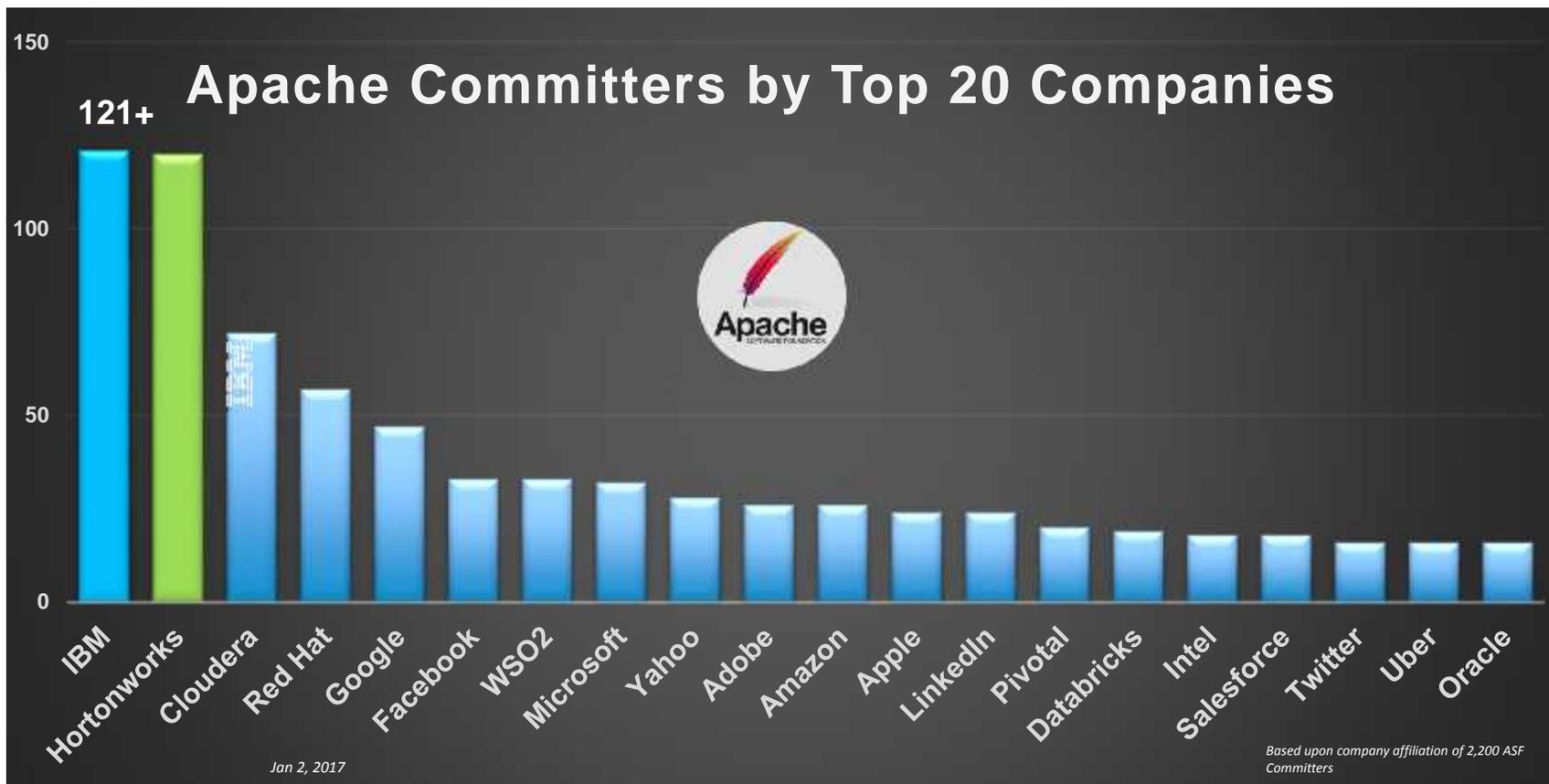


- **#1 Rank by Gartner** 2017 Data Science Magic Quadrant
- **Leader in SQL technology** for Hadoop (www.tpc.org)
- **Leader in data and analytics** solutions for hybrid cloud
- Provides Data Science **& Machine Learning**
- **Leader in Hadoop** Open Source Distribution
- **1000+ customers** and 2100+ ecosystem partners
- **Hadoop original architects, developers** employed by Hortonworks
- **Provides Open Hadoop** Data Platform

Commitment to progressing advanced analytics through open source

IBM and Hortonworks - Open Source Commitment

...and our combined commitment to Open Standards is Unmatched.



IBM Big Data High Value with Hortonworks

IBM's Offerings Unlock the value of Hadoop Data

- IBM BigIntegrate / BigQuality / BigMatch**
- Large scale data ingest & transformation
 - Data analysis, cleansing, & monitoring
 - Accurate linkage of customer data

#1 Data Science Platform: DSX

- Community and social features to provide collaboration
- The best of open source and IBM value-add to create state-of-the-art data products
- Built-in learning and advanced tutorials

IBM Information Governance Catalog

- Understand, Curate, and Govern
- Business level glossary and Catalog
- Comprehensive data lineage and tool impact analysis

#1 SQL Engine for Hadoop: Big SQL

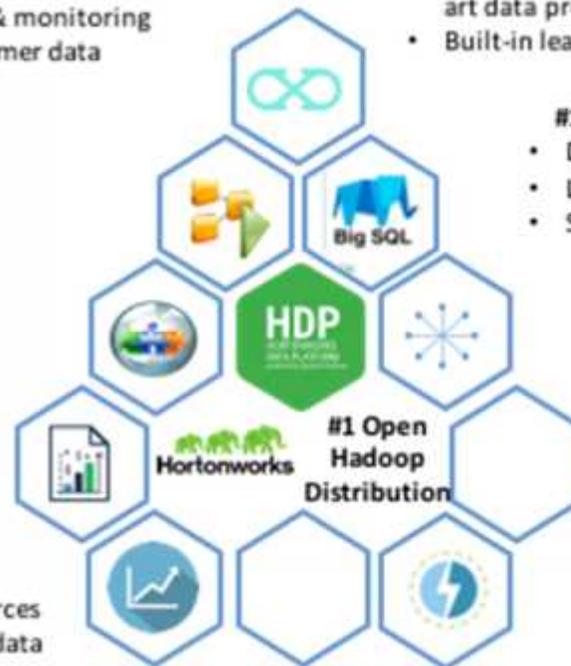
- Data virtualization layer
- Large data volume, extremely complex query support
- Supports low latency, high concurrency workloads

Cognos, Watson Analytics

- Self service analytics capabilities
- Guided Analytics Discovery
- Natural Language Dialogue

SPSS

- Further embrace and extend Open source
- Integrate with other IBM offerings & data sources
- Energize your Analytics (text analytics for Big data on System-T)



IBM Big Replicate / IBM Data Replication

- Multiple Hadoop distributions to Hadoop
- Source Application to Hadoop Replication
- Provides HA/DR, with virtually zero RTO/RPO
- On-Prem to Cloud and Cloud to On-Prem

IBM Streams

- Built-in streaming analytics
- Open architecture. Built for Speed
- Integrated Dev Environment

Apache Spark

Spark's core libraries enable analytic processing of data from many sources

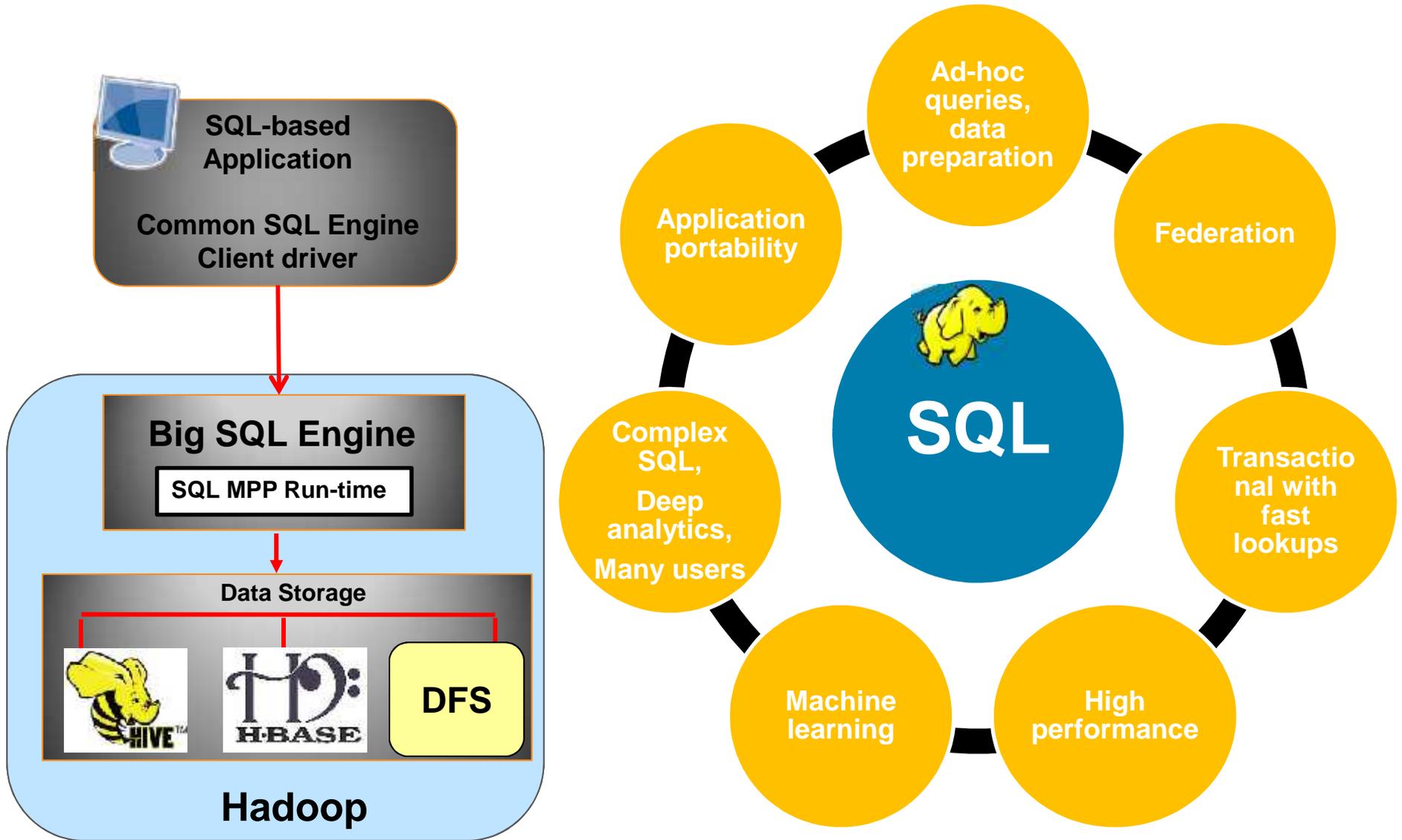


- Apache Spark is an **open source, in-memory** processing framework
- Distributed data processing & iterative analysis on **massive** data volumes
- Spark's standalone framework goes beyond Hadoop and HDFS
 - Interactive query via **SparkSQL**:
 - Accelerated predictive analytics processing via **SparkR**
 - Micro-batched event processing via **Spark Streaming**
 - Machine learning libraries via **MLib**
 - Graph processing via **GraphX**



Db2 Big SQL 5.0

Db2 Big SQL

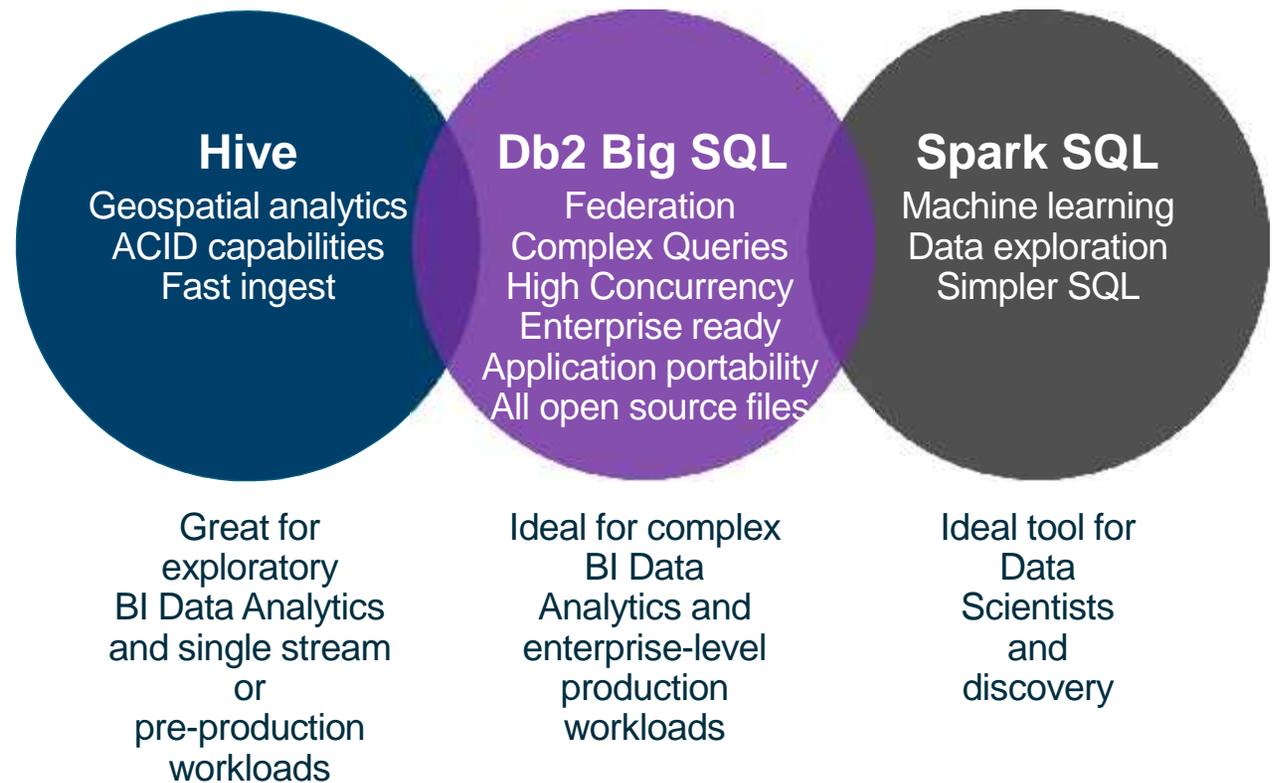


Db2 Big SQL – For all Warehousing needs in Hadoop

Applications	<ul style="list-style-type: none"> • ETL • Reporting • Data mining • Deep analytics 	<ul style="list-style-type: none"> • Reporting • Complex queries • BI Tools: Cognos, Tableau, etc 	<ul style="list-style-type: none"> • Query EDW • Join data • Use ML 	<ul style="list-style-type: none"> • Reuse applications • Reuse skills 	<ul style="list-style-type: none"> • Ad-hoc, exploratory • BI tools: Cognos, Tableau, etc
Capabilities	Batch SQL (minutes to hours)	Interactive SQL (seconds to minutes)	Data augmentation (Spark integration)	Application portability	Self-service / Interactive BI (Sub-second)
Core	SQL compatibility – Db2, Oracle, Netezza Advanced cost-based optimizer Comprehensive ANSI SQL coverage	Federation Spark Integration	Automatic memory management Automatic workload management WLM	MQTs Elastic boost – logical worker nodes Query rewrite for optimized execution	Ranger SQL based RBAC
	Core SQL Engine	Integration	Administration	Performance	Security

Combining Hadoop Technologies

Not Mutually Exclusive.
 Hive, Db2 Big SQL &
 Spark SQL can co-exist
 and complement each
 other in a cluster



Big SQL 5.0 - Summary

Big SQL is the best platform for offloading Oracle Data Marts and Warehouses to Hadoop

Up to 50% more query performance

Enterprise Features

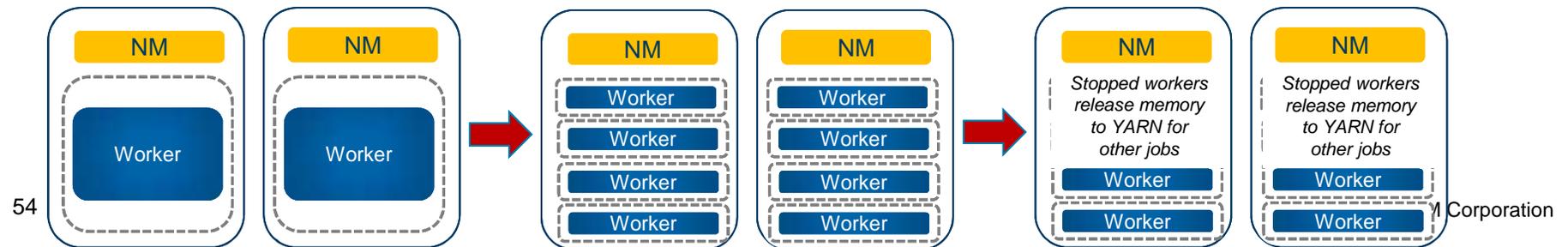
- Simple Fluid Query (Federation) Setup
- Oracle PL/SQL support including stored procedures
- Performance boost for complex queries using Elastic Boost

Hadoop Ecosystem

- Support for tables over Object Store (S3)
- Support for tables over WebHDFS (technical preview)
- Apache Ranger Plugin for Big SQL
- Big SQL and Spark Integration now GA
- YARN Integration with Elastic Boost

Big SQL secures data for self-service data exploration. Used this way, Spark users are subject to Big SQL row/column security

Big SQL can call Spark to determine structure of JSON document at run time

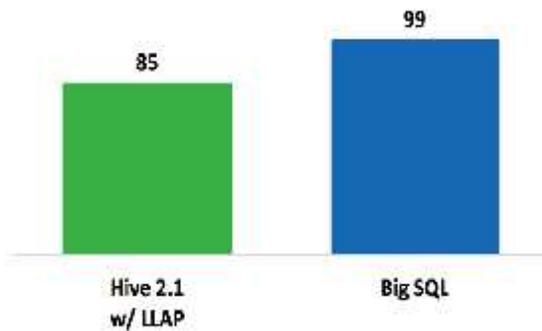


Query Performance at a Glance – vs Hive LLAP with Tez

HADOOP-DS @ 10TB

85 COMMON QUERIES

WORKING COMPLIANT QUERIES: 6-streams



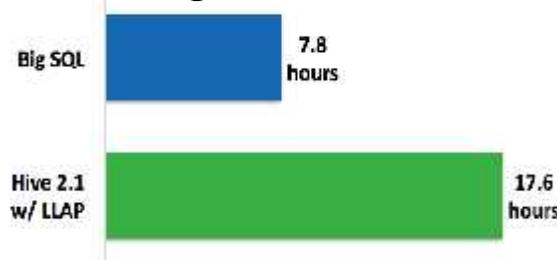
RESOURCE UTILIZATION:

6-STREAMS

1.5x FEWER CPU CYCLES USED

PERFORMANCE: 6-streams

Db2 Big SQL **2.3x** FASTER



PERFORMANCE: 1-stream

Db2 Big SQL **1.8x** FASTER



WORKLOAD

SCALE FACTOR: 10 TB

FILE FORMAT: ORC (ZLIB)

CONCURRENCY: 6 STREAMS

QUERY SUBSET: 85 QUERIES

INTERESTING FACTS

FASTEST QUERY

5.4x FASTER (Db2 Big SQL: 1.5 SEC, HIVE: 8.1 SEC)

SLOWEST QUERY (QUERY 67)

1.7x FASTER (Db2 Big SQL: 6827 SEC, HIVE: 11830 SEC)

Db2 Big SQL FASTER FOR **80%** OF QUERIES RUN

STACK

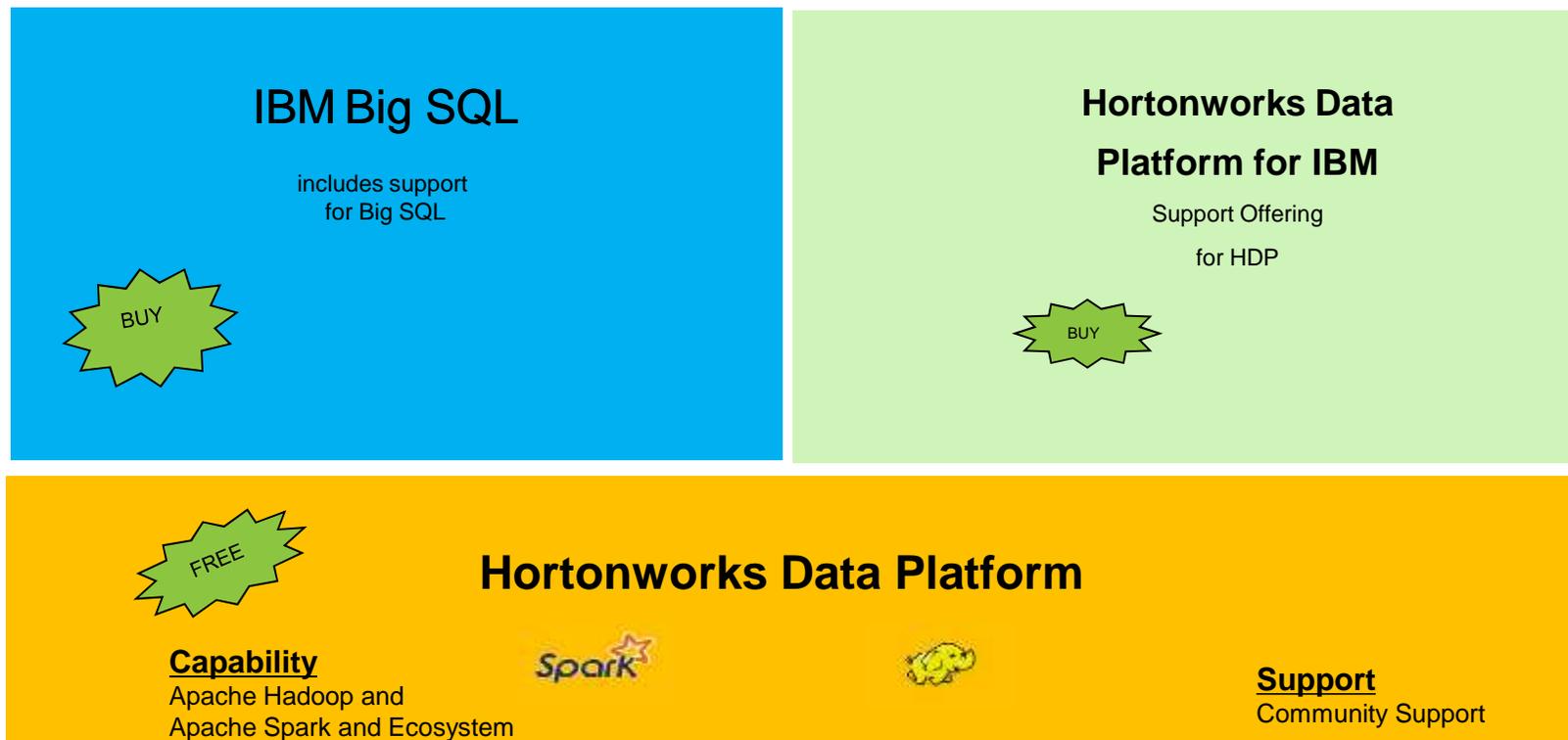
HDP 2.6.1

Db2 Big SQL 5.0.1

HIVE 2.1 LLAP ON TEZ

Big SQL 5.0 – How it fits with Hortonworks

- **Big SQL deploys on top of Hortonworks Data Platform(HDP)**
 - *Includes:* IBM Support for Big SQL
- **Hortonworks Data Platform for IBM (Support only)**
- **Hortonworks Data Platform can be downloaded for FREE.**





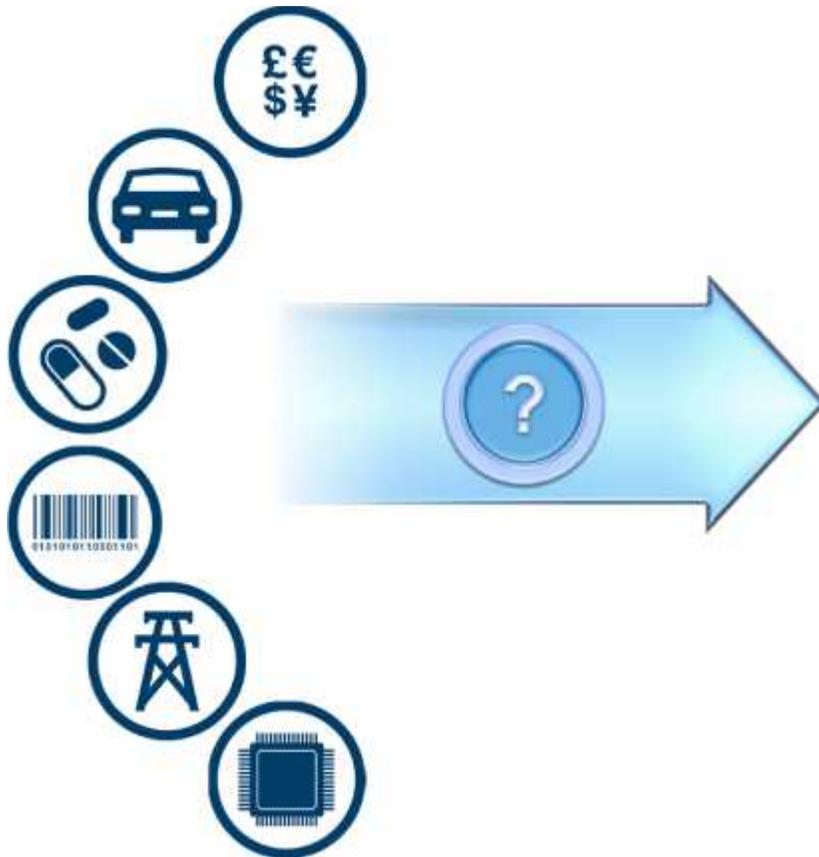
NEW

Db2 Event Store



ON-PREMISES TODAY
CLOUD COMING

Event-Driven Systems Span Many Industries



- 

Multi-channel customer sentiment and experience analysis
- 

Detect life-threatening conditions at hospitals in time to intervene
- 

Predict weather patterns to plan optimal wind turbine usage, and optimize capital expenditure on asset placement
- 

Make risk decisions based on real-time transactional data
- 

Identify criminals and threats from disparate video, audio, and data feeds

Industry Use Cases

Retailer Loyalty Program

Integrate streamed payment, couponing events, climate, calendar, mobile data. measure refine, deliver better couponing and loyalty system

Smart Metering/Smart Grid

Deliver a Integrated platform for optimizing energy usage, capacity and billing across a smart grid system

Banking Risk Exposure

Combine account transactions from across the bank to provide a master ledger for real-time risk exposure and fraud identification

Satellite Tracking System

Track satellites in real time and produce analytics on operations and performance

Intelligent Manufacturing

Deliver real-time monitoring framework for automated production lines, providing productivity, preventive maintenance, and reporting

Transactional to Analytics Consolidation

Capture your transactions and augment with external data into an analytics platform for deeper analytics

What is IBM Db2 Event Store?

A unified offering for Fast Data which delivers...



1 Lightning Fast Ingest

- 1 Million inserts per second per node
- Ingest scales linearly with added nodes
- Data ingested quickly, then refined and enriched



2 Real-time Analytics

- Real-time analytics over ALL ingested data
- Super-fast lookups and intelligent scans
- Integrated machine learning capabilities



3 Integrated and Highly Available

- Packaged and integrated with IBM Data Science experience; available Streams sink
- Remains available on node failure
- Architected to scale to very large clusters



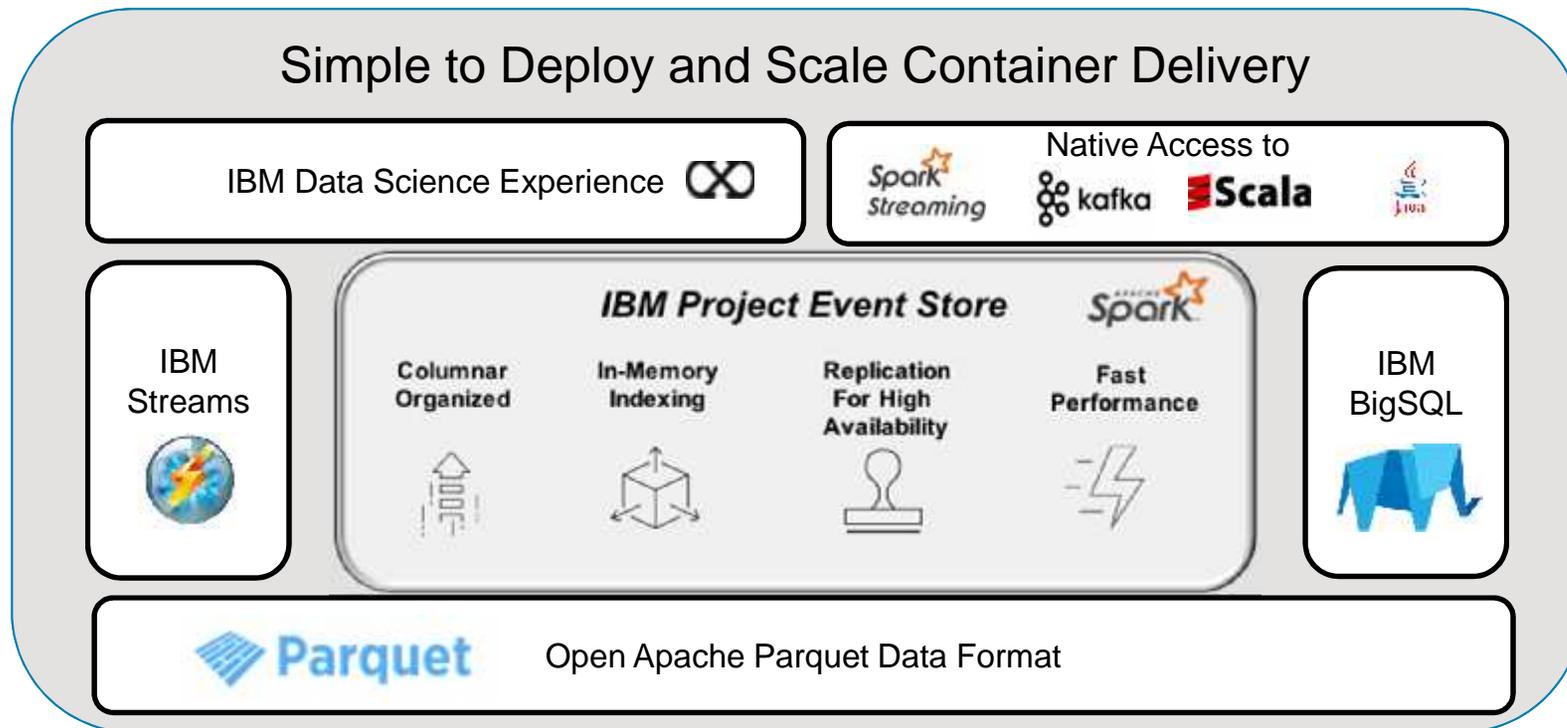
4 Built for Data Sharing and Efficiency

- Writes to shared storage in Parquet format
- Able to leverage low-cost object storage
- Single copy of the data



Db2 Event Store

Integrated System for Managing Events



IBM Db2 Event Store – Competitive Positioning

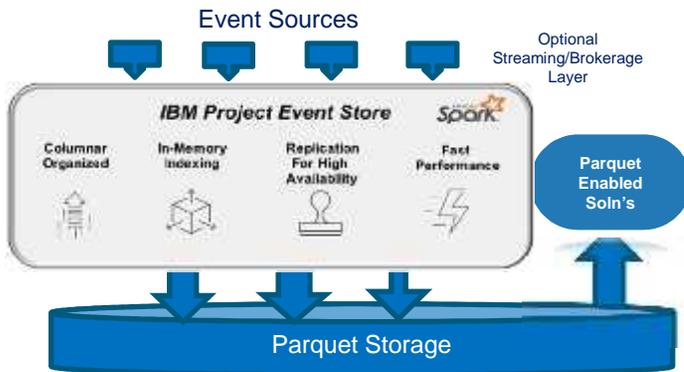
Db2 Event Store provides everything in the box

Reduced architectural components
 Docker Container Delivery
 Open Data Access

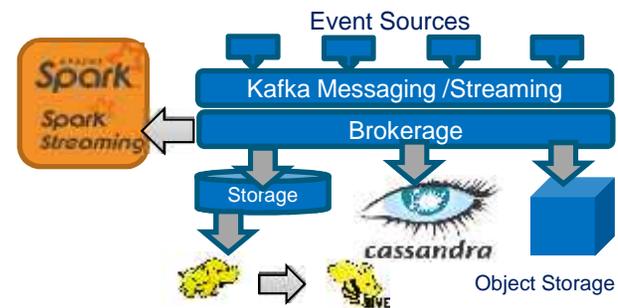
Complex Manual Architecture

Put together your own open source components
 Not everything works together
 Hard to maintain

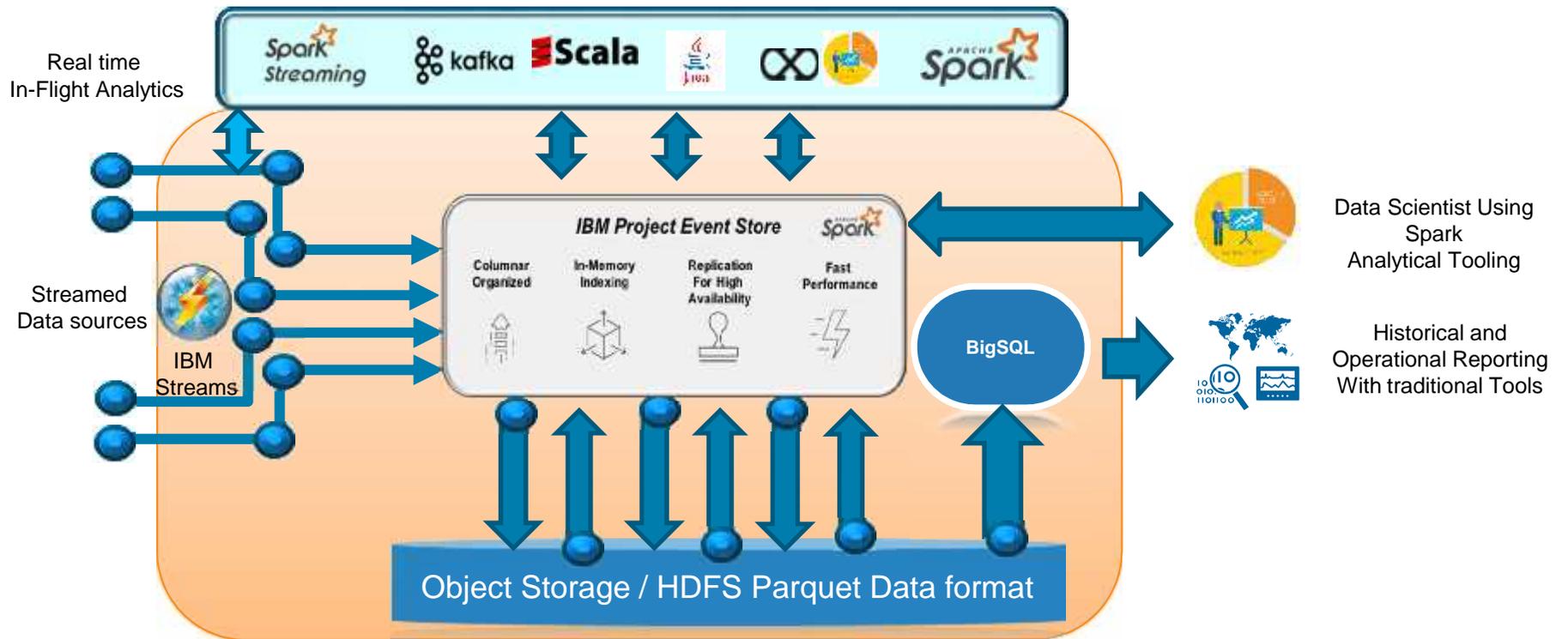
Simplified Approach With IBM Db2 Event Store



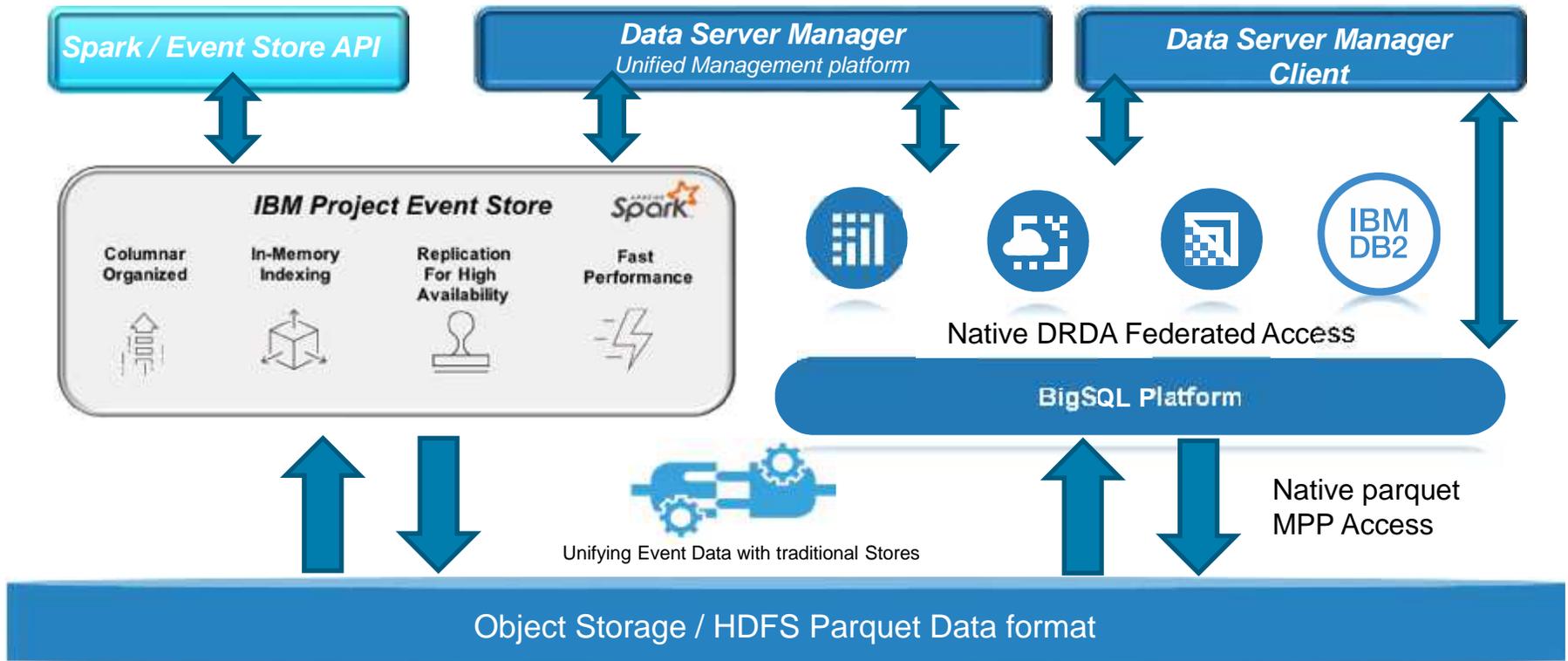
Digital Company Example



Db2 Event Store

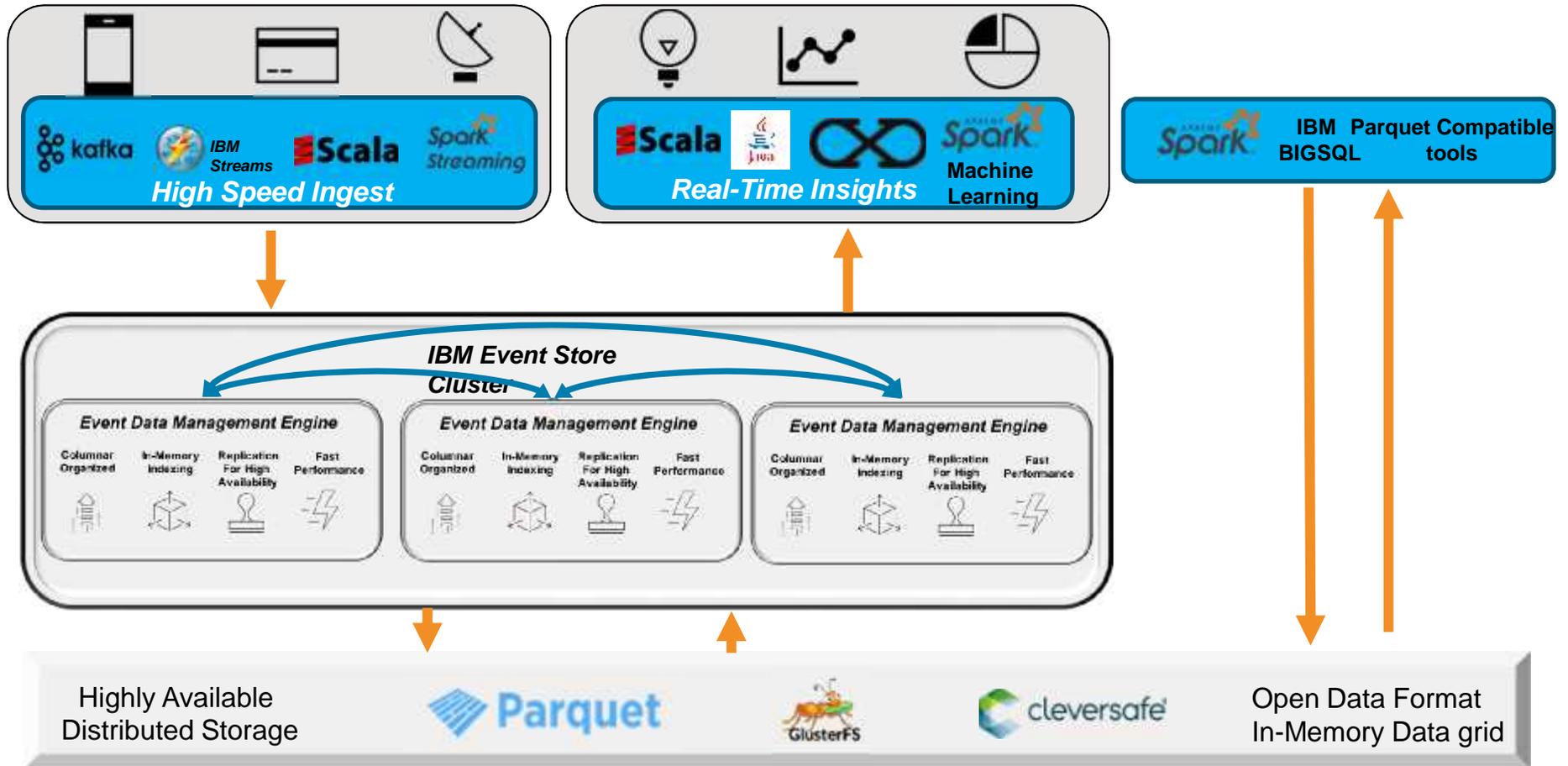


Db2 Event Store: Unified Data Access and Management



Db2 Event Store: Architecture

Understanding the Engine and Components





IBM Cloud Private

Db2 and the Cloud

Provisioning
& Db2 Setup

Management

Maintenance

 <p>“Bring Your Own License”</p>	<ul style="list-style-type: none"> • Custom-deployable software on your own infrastructure or private cloud or public cloud • Fully customizable for any type of workload • Complete flexibility including DPF and pureScale * • Customer managed
 <p>Db2 Hosted</p>	<ul style="list-style-type: none"> • Hosted database-as-a-service • Pre-defined hardware configurations • Fully customizable for any type of workload • Available on SoftLayer and AWS • Customer managed
 <p>Db2 on Cloud</p>	<ul style="list-style-type: none"> • Fully managed database-as-a-service • Pre-defined and flexible hardware configurations optimized for transactional and general purpose workloads • Available on Bluemix public cloud
 <p>Db2 Warehouse on Cloud</p>	<ul style="list-style-type: none"> • Fully managed database-as-a-service • Pre-defined hardware configurations optimized for analytics workloads • In-database analytics • Available on Bluemix and AWS public cloud
 <p>Db2 Warehouse</p>	<ul style="list-style-type: none"> • Deploy on your own infrastructure or private cloud • Docker container technology for fast and simple deployment • Optimized for analytic workloads • Scalable, elastic • Customer managed
 <p>Db2 OLTP</p>	<ul style="list-style-type: none"> • Deploy on your own infrastructure or private cloud • Docker container technology for fast and simple deployment • Optimized for operational and OLTP workloads • Scalable, elastic • Customer managed

Introducing IBM Cloud Private

Innovation

Kubernetes-based container platform

Cloud Foundry for prescribed container-based application development and deployment and life cycle management

Integrated DevOps toolchain

Integration

Catalog of integration services

API availability and management to integrate applications and data across environments

Investment Protection

Prescriptive guidance on where to run and how to architect your critical workloads

Next generation versions of industry leading IBM Middleware and Analytics
(MQ, Db2, Data Science, Cognos, Blockchain, IIB)

Management and Compliance

Core operational services, including monitoring, log mgmt, and security

Integration with existing systems and operations management solutions

IBM Cloud Private – High Value

Rapid development and deployment:

Minutes or hours vs. days or weeks, huge catalogue of OS and IBM Services, advanced Analytics and Machine learning options ...

Non-disruptive upgrade of platform integrated with enterprise network, storage, security, performance and production needs

Enablement of new and existing developers & integration with existing Dev/Ops and Security tools

Built-in support for continuous delivery, leveraging both OS and IBM tools to help speed development.

Investment leverage:

Infrastructure choice with complete portability and open community-based platforms for choice and flexibility, on- and off-premises

Leverage existing applications and skills while reducing TCO

No Vendor lock in !

Application modernization:

Modernization and optimization across multi-cloud environments – Develop Once, deploy anywhere

Reduced risk by running applications on enterprise-grade software & data platforms optimized for cloud

Security and Compliance:

Security and control of an untethered environment with an integrated set of management tools

Differentiated enterprise integration:

Set of new services available on-premises, complemented with public cloud services (Watson)

Integration of applications with services for operational simplicity and reduced cost

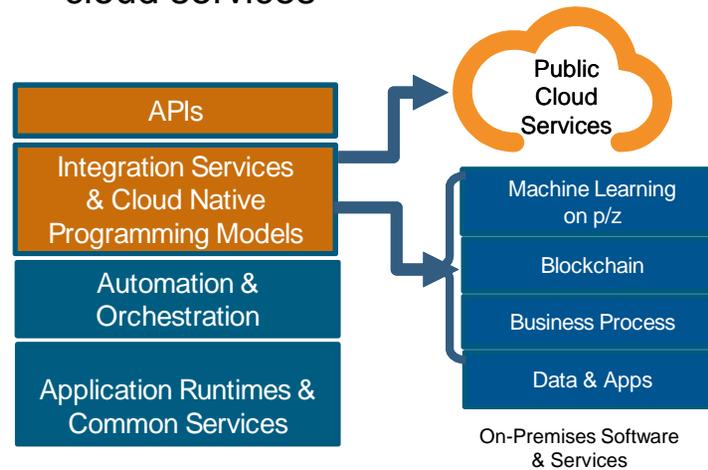
Integrated cloud management solutions to automatically provision and govern multi-cloud environments with speed and control , Coupled with IBM's expertise & Services

Use Cases driving Private Cloud Adoption

1. Optimize existing apps with cloud



2. Open your datacenter to work with cloud services



3. Create new cloud native applications



Analytics Roadmap : Offerings / Capabilities on ICp

(as of Nov 2017)

Preliminary & Subject to changes
 * To be confirmed

2017 Q4

- Db2 OLTP
- Db2 Warehouse
- Data Server Manager
- Data Science Experience

2018 1Q

- 1. Hybrid Data Management**
 - Db2 OLTP
 - Db2 Warehouse MPP
 - Data Server Manager
 - Big SQL *
- 2. Unified Governance**
 - Data Stage
 - IGC
- 3. Data Science & BA**
 - Data Science Experience

2018 2Q

- 1. Hybrid Data Management**
 - Db2 OLTP MPP
- 2. Unified Governance**
 - WEX *
- 3. Data Science & BA**
 - SPSS Modeler *
 - SPSS Statistics *
 - Cognos *

Common / Foundational

✓ Metering	✓ Logging
✓ Monitoring	✓ IAAM & SSO
✓ Catalog	

Common / Foundational

✓ Metering	✓ Logging
✓ Monitoring	✓ IAAM & SSO
✓ Catalog	

In Summary – Why Analytics on IBM Cloud Private

True Hybrid Solution - consistency between public cloud and private cloud

No vendor lock-in. **Open Platform as a Service** (PaaS) for maximum integration ability

Container-based platform with very fast time to value (hours instead of weeks)

Extensive service-oriented analytic and machine learning capabilities ready for **Data Scientists** and **Business Analysts**

Optimized and secure **Data Management Services** for SQL, NoSQL, structured, semi-structured and unstructured data

Secure, governed and compliant platform for integration with any data source

IBM Cloud Private – More Information

Learn More

- IBM Cloud private home: <https://ibm.biz/Bdj4Bz>
- White paper: <https://ibm.biz/Bdj4UJ>

See it In Action

- Offering demo: <https://youtu.be/yzXA3qhfaq0>
- Try It: <https://ibm.biz/Bdj4UC>
- Free Community Edition: <https://hub.docker.com/r/ibmcom/cfc-installer/>

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March, 2018

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Hybrid Data Management Strategy and New News !

